Editorial Index

INDUSTRY WEEK

VOLUME 167

July 1 through December 31, 1970

Subject Index 3

Company Index 18

Published by
THE PENTON PUBLISHING COMPANY
PENTON BUILDING, CLEVELAND, OHIO 44113

SUBJECT INDEX

A

Abrasives:
Easier grinding of hardened tool steels, 8/17, p.21

Absenteeism:
Absenteeism plagues autodom; Ford proposes stiffer control, 8/17, p.13
Clerical 1 to 7 rule, 12/21, p.9
Don't control absenteeism; eliminate it, 9/7, p.34
Guidelines on excessive absence and lateness, 8/24, p.9

Accounting:
Accounting can make you a 'no account,' 8/10, p.28
Distribution costs . . . getting hold, then holding down, 7/13, p.29
Don't get stuck with bad debts, 7/27, p.34
General Accounting Office — watchdog with a bite, 11/16, p.49
How business delays paying bills, 8/3, p.49
Pooling of interest accounting slapped, 7/6, p.23

Acquisitions: See Mergers & Acquisitions

Adhesives:
Adhesives for aircraft, 9/21, p.24
Adhesives stable at 600 F are being attempted with epoxy carborane materials, 12/28, p.19
Lower cure temperatures in structural adhesives, 12/28, p.19
Measuring properties of adhesives, 12/28, p.19
Powder adhesives, 12/21, p.22
What can adhesives do for you? 10/19, p.56

Advertising:
Admen, public opinion headed for collision? 11/9, p.21
Don't snap the better mousetrap trap, 9/28, p.36
Packaging, advertising elevate beer's image, 12/14, p.57
Utility ad ban sought by environmentalists, 9/7, p.22

Advertising Index:
Falling ad index marks fewer jobs, 7/13, p.23
Help-wanted index continues to slip, 12/7, p.24
Help-wanted index falls to four-year low, 8/10, p.16
Help-wanted index still losing ground, 10/12, p.26

Africa:
Africans eager to trade with U. S., 7/6, p.68
Algeria sets sights on industrialization, 10/26, p.60
Aluminum fabrication boosted in South Africa, 10/12, p.60
Libya promotes industrial development, 10/19, p.84
More steel for South Africa, 9/21, p.64
Oil refinery nearing completion in South Africa, 11/23, p.60
Prefab brick homes for South Africa, 11/2, p.52
Shortage of capital makes Africa attractive, 12/14, p.60
South African platinum metals venture near, 9/14, p.27
South Africa seeks offshore oil, 8/31, p.56

Agriculture:
'Ag-imp' victory boosts UAW auto talk stock, 10/12, p.14
Animal waste pollution, 9/28, p.23
Caterpillar sets ag-imp labor pattern, 12/21, p.14
Chemicals gain while implements lose, 7/13, p.20
Conventional farm implements no longer good enough, 7/27, p.20
Crops need less water when coated with paraffin wax, 10/26, p.19
Farm equipment sales forecast: Late year gain, 8/10, p.62
Farming cost spirals spur search to automate harvesting, 9/14, p.18
Farm machine makers see modest recovery, 9/21, p.59
GM impact to show in ag-imp labor talks, 11/23, p.13
Light is becoming a production tool for farmers, 10/5, p.20
Oil wastes can improve soil, 9/28, p.23
Soviets stressing improved agriculture, 11/23, p.60
Thailand—big market for U. S. farm equipment, 10/5, p.60
Tractor sales to wake from 20-year sleep, 12/21, p.54

Aircraft:
Aircraft needs new trade strategy, 11/2, p.51
Alternative to swept wings, 11/23, p.25
Big jets nibble at cargo markets, 10/5, p.25
Boeing 747 carries spare engine, 8/3, p.22
Collision avoidance systems, 9/14, p.20
Color cathode ray tube displays in DC-10, 8/31, p.17
Detection and measurement of jet turbulence, 9/7, p.21
Economic problems mar short term airline growth, 9/14, p.62
Helicopter driveshafts made of a plastic-fiber composite, 10/19, p.31
Improvements coming in air transportation, 9/14, p.21
Light plane makers ready for havest, 11/9, p.23
New airline seats with adjustable lumbar unit, 9/7, p.21
Pellets of carbon dioxide provide refrigeration on 747, 12/21, p.22
SST chief explains cost overruns, 9/14, p.26
SST funds a tossup; critics gain strength, 9/7, p.18
Today's aircraft are being computer monitored, 9/7, p.21
Trade bill could hurt SST chances, 11/16, p.63
Unusual plasma welder used on supersonic transport, 12/7, p.19

Airlines:
Air ticket change stirs controversy, 8/10, p.14
How to save money on air fares, 9/14, p.10

Airports & Airport Equipment:
Computer control of the skies, 7/13, p.21
Flying on business? Keep schedule flexible for delays, 9/21, p.26
Plan cargo jetport in California, 11/30, p.22

Alcoholism:
A pill that allows alcoholics to drink? 10/12, p.10
Are you a problem drinker? 9/14, p.10
Industry holds leverage to cure alcoholic—his job, 11/30, p.20

Algeria:
Algeria sets sights on industrialization, 10/26, p.60

Alloys:
High strength alloys made from sponge iron, 12/28, p.18
High temp alloys now consume 10% of nickel, 12/14, p.58
Iron base alloys that resist oxidation, 7/27, p.20
Logical testing sequence for identifying alloys, 10/12, p.23
Nickel base eutectic alloy has high temperature strength, 9/28, p.23
Tungsten fiber reinforced nickel six times stronger, 8/24, p.20
Various gases modify molten metals, 12/21, p.23

Aluminum:
Aluminum consumption boom headed by explosion in Japan, 9/7, p.58
Aluminum distributors' shipments plunge 14%, 11/2, p.53
Aluminum engine passes race test, 11/16, p.24
Aluminum exports top imports for first time, 9/28, p.58
Aluminum fabrication boosted in South Africa, 10/12, p.60
Aluminum Workers International not thinking merger with United Steelworkers of America, 11/30, p.28
Exports help boost aluminum shipments, 7/27, p.56
High speed cold rolling of aluminum sheet, 9/28, p.22
Israel forging aluminum, 9/14, p.64
Overcapacity is overexaggerated, 10/19, p.29
Secondary aluminum's boom to get extra boost, 8/17, p.54
Vega's high aluminum use cheers producers, 9/21, p.62

American Management Assn.:
Published book on generating team spirit, *Organizational Elan*, 7/13, p.9

Antibiotics:
Antibiotics in animal feeds being studied, 7/13, p.20

Antitrust:
Merger law appears satisfactory, 7/6, p.67
Tire leasing only beginning for FTC? 11/23, p.22

Appliances:
Air conditioner sales climate thawing, 11/23, p.58
Air conditioning faces problems despite strong sales, 12/7, p.24
Appliance bright spots: Cooling units, freezers, 11/2, p.53
Appliance group asks hearings on warranty bills, 9/14, p.63
Appliance imports from Japan on rise, 11/9, p.20
Appliance sales still slightly up on '69 pace, 8/31, p.57
Canadians drop an American innovation, 10/5, p.22
Changing housing patterns have appliances going compact, 7/6, p.21
Consumer will buy, but not until yearend, 7/13, p.55
Dishwasher sales up as luxury status dims, 8/24, p.55
Gas heater, range sales increase, 8/3, p.51
Half of total appliance output came after 1960, 12/14, p.58
High price tags bolster unit appliance sales, 8/3, p.54
Housewives' dream: Changeable kitchen, 8/17, p.22
Kitchen trash balers will compact home rubbish, 8/17, p.21
Predicasts Inc. ten-year forecast on dishwashers, 8/24, p.54
Predicasts Inc. ten-year forecast on room air conditioners, 8/10, p.60
Room air conditioner sales to cool off a bit, 8/10, p.61

Area Development:
Choosing your new location, 12/14, p.42
Northeast . . . woman of many faces, 7/20, p.28
Nova Scotia—for pleasure and industry, too, 8/31, p.36
Smoke from South America, 11/23, p.28

Argentina:
Economy leveling off in Argentina, 10/19, p.84

Art:
Art from technology, 10/12, p.40
Will the real Picasso please stand out? 12/21, p.35

Audio Equipment:
Audio sales to grow with swing to tape, 11/30, p.67
Predicasts Inc. ten-year forecast on consumer audio equipment, 11/30, p.66

Australia:
Aussie firm plans deep-sea mining, 12/28, p.44
Aussies exporting more minerals, 10/12, p.60
Aussies get capital without foreign ownership, 12/7, p.68
Aussies ready to sell uranium to Japan, 10/5, p.60
Australia to develop port of Darwin, 9/21, p.64
Government subsidies urge industrial growth, 11/9, p.60
Large vanadium deposit discovered in Western Australia, 12/14, p.60
Laser lighthouse in Australia, 9/21, p.24; 12/28, p.19
Pollution may force industry from Japan (to Australia), 9/28, p.60
Steel plant expansion in Australia, 12/21, p.56
Two teams speed construction in Sidney, 10/19, p.84
Uniform antipollution legislation, 11/30, p.64
U.S. capital investments in Australia up 25.7%, 12/28, p.44

Austria:
Prefab homes increasing in Vienna, 9/14, p.64

Automation:
Assembly line that moves on air, 11/2, p.17
Automated sawmill comes to U. S., 7/6, p.23
Farming cost spirals spur search to automate harvesting, 9/14, p.18
GE plans lesson in factory automation, 8/3, p.23
Post office heads for more automation, 10/19, p.31

Automotive:
A black dealer faces rough road, 12/21, p.57
Aluminum engine passes race test, 11/16, p.24
AMC counterattacks auto critics, 8/24, p.57
AMC replacing Stratford plant, 7/27, p.58
Auto battery makers eye retail sales surge, 8/3, p.53
Auto exhaust test gets tighter, 11/16, p.15
Auto imports score substantial gains, 7/27, p.52
Auto industry parries assaults, 10/26, p.61
Automen speak out against demands, 11/30, p.69
Automobile exhaust cleanup, 9/14, p.20
Automobile finishes, 9/28, p.22
Auto pollution solutions, 10/5, p.22
Auto production down for 1970, 7/13, p.63
Autos take shine to plastics, 11/9, p.58
Auto supplier follows GM pattern, 12/14, p.18
Auto suppliers are apprehensive, 8/31, p.53
Backseaters grade drivers, 12/14, p.63
Biggest sale of all . . . Detroit . . . How to make it, 7/20, p.36
"Black box" tape recorders for autos, 11/30, p.27
Blanket accident protection, 7/20, p.15
Buy new car with resale in mind, 11/9, p.10
Can cheer of auto suppliers last? 7/27, p.49
Chevy emission valve simpler and better, 8/24, p.22
Chrysler moves on small cars, 7/6, p.18
Clean air bill makes Detroit shiver, 9/21, p.67
Compact vans hit the high road, 9/14, p.65
Detroit automakers break into smiles, 8/31, p.61
Detroit changing its styling concepts, 12/7, p.71
DoT selects builders of test car, 7/13, p.22
Emissions, not fuels, urged as U. S. role, 7/20, p.16
Engine analyzers ease auto mechanic shortage, 10/26, p.57
Ford sees 1970 as second best sales year, 8/24, p.58

Ford sparkplug suit has GM worried, 7/20, p.15
Ford to make you lock belt or you don't go, 9/14, p.67
Foreign automakers to wait and see, 8/24, p.19
Gloom only temporary in rubber industry outlook, 11/30, p.68
GM consolidation may speed smog war, 9/14, p.67
GM, DoT buck heads over truck wheels, 11/16, p.18
GM rounds up auto hulks, 8/10, p.67
GM to build turbine engines, 12/14, p.16
Grilles, fenders get more protection, 12/7, p.73
GSA experiments with dual fuel cars, 11/2, p.12
Guiding your children on car ownership, 12/28, p.10
He manages to produce engines, 11/2, p.27
How to cut car depreciation expense, 7/27, p.10
How to win in a tough market, 10/19, p.87
Hungary to import more autos, 12/7, p.68
If NHSB has its way . . . they won't make 'em like they used to, 11/16, p.67
Is safety push unsafe? 7/13, p.61
Knudsen back in automotive industry, 11/2, p.58
Lead-free engines trigger anti-knocks, 8/10, p.16
Minicar output set high as Detroit clashes with imports, 8/24, p.18
More auto safety regulations on tap, 8/31, p.62
'Most cars will be smaller,' 10/5, p.61
Motels to recharge race cars, 7/20, p.63
New car prices are anyone's guess, 9/7, p.59
Nissan doubles U.S.-made purchases, 8/24, p.56
Oil industry faces engine problems, 10/12, p.63
Pinto gains while Vega shipments halt, 10/19, p.24
Predicasts Inc. ten-year forecast on automotive batteries, 8/3, p.52
Predicasts Inc. ten-year forecast on engine analyzers, 10/26, p.56
Predicasts Inc. ten-year forecast on radios, 12/28, p.48
Predicting repair costs of autos, 11/30, p.26
Radio producers tuning to growth wavelength, 12/28, p.49
Safe driving device beeps warning, 12/21, p.23
Safety air bag push pinches truckmakers, 7/20, p.65
Sales of winter tires run at record levels, 8/31, p.60
Second car? Let employer provide it, 9/7, p.12
Self-proclaimed ecology experts bug R&D men, 11/9, p.61
Strike no boon for GM competitors, 11/23, p.65
Surplus in auto products trade eyed by Canada, 11/2, p.52
Vega's high aluminum use cheers producers, 9/21, p.62
Volkswagen plans more U. S. purchasing, 8/31, p.62
Volkswagen to analyze the behavior of gasoline within the fuel system, 9/7, p.20
Will cooling systems go rotary? 12/28, p.50
Will minis stem the import tide? 8/17, p.57
Will refrigerant car cut the ice? 9/28, p.61
Will strike cause GM to skip model change? 11/9, p.13
Wood piles for sports car market? 7/27, p.57
World car, truck markets boom, 7/27, p.57

B

Balance of Payments:
Exports could ease payments deficit, 11/30, p.18

Bankruptcy:
Bankruptcy trap snaps shut on inept management, 9/7, p.25
Hoe—a case study in failure (bankruptcy), 9/7, p.28

Basic Science:
A light source comparable to the sun, 10/12, p.25
Chemical vapor deposited rhenium, 8/17, p.20
Determining the amount of hydrogen in metals, 8/17, p.20
Does polywater exist? 7/13, p.20
Extremely minute but accurate manipulation of specimens in electron microscopes, 10/26, p.21
Making hydrogen a metal, 7/13, p.20
Mercury detected by atomic absorption spectrophotometry, 8/17, p.21
Need to spot material fluctuations mounting to fractions of a nuclear diameter? 7/27, p.21
Quarks definitely established by physicists, 9/7, p.21

Batteries:
Auto battery makers eye retail sales surge, 8/3, p.53
Predicasts Inc. ten-year forecast on automotive batteries, 8/3, p.52

Bearings:
Hydrostatic bearings that oscillate, 10/26, p.21
Improved bearing for helicopter rotors, 11/30, p.26
'Low keyed' upturn ahead for bearings, 12/7, p.66
Monitoring bearing vibration with portable device, 11/23, p.25
Performance of rolling contact bearings, 10/26, p.18

Beer:
Predicasts Inc. ten-year forecast on beer, 12/14, p.56

Behavioral Science:
A matter of life, 11/30, p.43
Are you promotable now? 12/14, p.36
Behavioral scientists prod production, 11/2, p.33
Field guide to corporate bird watching, 11/16, p.33
Finding managers with 'cool,' 12/7, p.28
Supervisory schizophrenia, 12/21, p.36

Beverages:
Packaging, advertising elevate beer's image, 12/14, p.57
Predicasts Inc. ten-year forecast on beer, 12/14, p.56

Blacks: Also See Minority Groups
A black dealer faces rough road, 12/21, p.57
Alcoa invests in black community, 11/30, p.29
Black and white of hostility, 9/21, p.38
Black men want management jobs, 8/17, p.17
Hiring the hard core pits philosophy against reality, 11/2, p.18
Responsibility, not paternalism, will turn on black workers, 8/31, p.13
Working minorities into management, 8/17, p.17

Bonding: Also See Welding
Diffusion bonding, 10/19, p.30
Spotweld glue bonds metals, 10/19, p.30
What can adhesives do for you? 10/19, p.56

Bonds:
Bonds: Big payoff vs. early redemption, 11/9, p.10
Convertible bonds vs. uncertain mart, 7/27, p.44
Estate tax gimmick: Treasury bonds, 7/6, p.10
Let municipal bonds pay alimony, 8/24, p.10
New mutual funds stress high-grade bonds, 10/12, p.10
Put child's savings bonds in his name, 7/20, p.10
Revenue bonds to help industry 'come clean,' 11/9, p.15
Savings bond payout now attractive, 9/7, p.10
Tax-exempt bonds best for support plan, 7/13, p.10

Bonuses:
Bonus payments can be delayed, 12/21, p.9
Is your bonus system doing a job? 7/20, p.45

Boxsprings: See Mattresses & Boxsprings

Boycotts:
IUE talks more product boycotts, 7/27, p.16

Brazil:
German firm plans steel complex for Brazil, 11/9, p.60
The four brothers of Santa Barbara d'Oeste, 8/31, p.47

Brazing & Soldering:
Cheap, high temperature brazing material, 12/14, p.22
Hand-held propane torches, 12/7, p.19

Briqueting:
Metal chip briqueting, 12/14, p.22

Building:
Apartment boom on tap for Southern California, 11/30, p.65
Builders pray for tomorrow, 10/5, p.27
Cost-cutting tips for building, 8/31, p.10
Factory-built homes to raise sales roof in '71, 11/16, p.57
Housing boom builds, 9/14, p.37
'Hysterical forecasts' could collapse housing industry, 9/28, p.18
Industrialized builders feel their product will catch on, 12/14, p.24
Koppers chief sees building revolution, 9/28, p.58
Output of construction paper, board is sagging, 7/6, p.65
Plywood output dips; boom seen next year, 7/20, p.58
Plywood's new uses spur growth in '70s, 11/30, p.22
Steel prefabricated walls produced in Czechoslovakia, utilized in U.S., 12/7, p.68
Vacation home market faces poor fishing, 10/26, p.34
Wage hikes help boost building costs 9%, 7/20, p.58
Will rural builders lead housing recovery? 8/31, p.24

Buses:
Sales of trucks, buses to jump 42% by 1980, 9/7, p.57
School bus sales off despite busing push, 9/14, p.26

Business Economy:
1971? 8/17, p.47
Auto strike ripples to be far-reaching, 9/21, p.15
Bank of America predicting year of 'restless resurgence,' 9/21, p.18
Better business, less inflation seen in purchasers' survey, 7/20, p.58
Brighter future for capital goods seen, 12/14, p.16
Business gets lift on road to recovery, 12/14, p.51
Business, labor stress productivity, job needs, 7/20, p.18
'But the economy is improving,' 10/12, p.51
Buyers seek, find price concessions, 7/6, p.59
Can cheer of auto suppliers last? 7/27, p.49
Capital spending skid is braking, 9/7, p.14
Congress to air 'stagnating' economy, 7/6, p.19
Consumer liquidity could aid pick-up, 8/31, p.57
Consumer loosens purse strings, 10/5, p.51
Continued inflation could devalue dollar, 12/7, p.21
Coroner's report on first quarter results, 7/6, p.19
Curbing hefty wage hikes seen as key to inflation lid, 10/19, p.28
Definition of 'recession' comes home, 7/13, p.49
Downturn plus strike: Double trouble, 10/12, p.53
Easy money just around the corner, 12/7, p.59
Economic turnaround . . . will you be ready when it comes? 9/7, p.13
Economist sees end of liquidity crisis, 8/17, p.54
Economy is ripe for an upswing, 8/31, p.51
Economy still hanging on to doldrums, 10/19, p.73
Emphasis shift may loosen restraints, 11/23, p.51
End of crises doesn't raise spirits, 8/24, p.47
Executive shakeout may be peaking; but not all agree, 9/7, p.15
Families more cautious about economic outlook, 8/3, p.54
Feast and famine on tap for steel, 12/28, p.42
Finished goods prices to go higher, 11/23, p.53
Flat consumer spending could check depth of decline, 8/3, p.54
Getting ready for the turnaround, 9/7, p.14
GM strike delays business upturn, 10/26, p.53
GM suppliers holding their breath, 11/16, p.55
Good business signs aren't enough, 9/14, p.55
'Hard to be optimistic' about forgings' future, 12/7, p.63
Has inflation got you down? 12/28, p.32
Has the slack served its purpose? 11/16, p.53
'Hidden assets' offer unexpected profits, 8/3, p.13
How business delays paying bills, 8/3, p.49
How cash pinch affects deliveries, 8/17, p.49
How firms hope to up profitability, 12/14, p.53
How long before profits turn around? 8/3, p.47
Impact of downturn is uneven, 7/13, p.51
Import threat to intensify in 1971, 12/21, p.49
'Industrial distributors must fight rising costs,' 12/14, p.55
Industry grapples with austerity, 8/3, p.11
Industry's spending plans curve up, 12/7, p.16
Inflationary pressures plague world's industrialized nations, 9/7, p.23
'Intensive spurt' will open 1971 business scene, 11/9, p.14
Inventories, sales show no big change, 8/24, p.56
It's selling as usual for most firms, 8/10, p.57
Labor Dept. studies point to basic shifts in economy, 10/5, p.19
Labor tail wags lagging economy, 12/7, p.22
Labor unrest adds impact to downturn, 7/20, p.53
Learn to live with inflation, 12/14, p.26
Long wait before recovery comes? 8/17, p.47
Managers reassess second half, 8/24, p.33
Manufacturers prime for pickup, 9/7, p.49
'Must have guidelines to overcome inflation,' 7/13, p.58
National Machine Tool Builders' Assn.'s Sharpe talks business, 11/16, p.17
New orders give industry lift, 9/7, p.51
Next year's spending increase to be tiny, 11/9, p.55
Nixon decides to wait on depreciation reform, 12/14, p.11
Nixon, FRB's Burns agree in many economic areas, but . . , 12/21, p.13
Nixon's productivity council: More than 'inflation alert' flag? 8/3, p.15
Nixon won't use wage-price power, 8/31, p.55
No one went on strike but effects hit hard anyway, 11/16, p.19
'Nothing much' to forecast, 9/21, p.55
Optimism for economy tempered by inflation warning, 9/28, p.16
Outlook cloudy after 9% profit plunge, 8/10, p.55
Outlook for '71 depends on what business you're in, 10/19, p.19
Outlook for overhauling capital recovery bleak, 9/28, p.11
Overdue recovery is further delayed, 11/30, p.57
Penn Central symptom of widespread disease, 7/6, p.11

Pessimism on budget; optimism on economy, 7/13, p.16
Pickup in demand cheers steel, 12/7, p.61
Pickup signs are still mixed, purchasers say, 9/14, p.62
Plants keeping lid on inventories, 11/30, p.59
Politics vs. the economy . . . what shots will Nixon call? 11/30, p.15
Prime rate cut doesn't end fears, 9/28, p.51
Productivity improves; labor costs slow, 8/17, p.51
Productivity, labor costs rise, 11/16, p.63
Productivity should improve in corporate axman's wake, 8/24, p.19
Profits not entirely lost in slowdown, 7/27, p.47
Profits ride for another fall, 11/9, p.51
Purchasing men say '71 will be better, 12/7, p.18
Recession is a time to take chances, 12/14, p.32
Recovery from GM strike won't be pushbutton affair, 11/16, p.14
Sales pickup to be slow, spotty, 10/26, p.51
Senate gets loan, tax credit proposals, 8/17, p.15
Sentiment drop stagnates recovery, 12/21, p.47
Shocks of 1970 weigh on outlook, 12/28, p.40
Slow economy: The best that could happen? 11/23, p.35
Soft economy cuts into hard core, 8/24, p.11
Some economic policy shift? 12/14, p.59
Some prices buck upward trend, 9/14, p.57
Steel production figures don't tell the whole story, 7/27, p.18
Steel to distort general recovery, 10/19, p.75
Strong year ahead for housewares sales, 12/21, p.51
Surveyed execs feel inflation will continue, 12/21, p.17
Third quarter profits slip, 12/21, p.15
Troubles bring conservatism back, 7/20, p.51
'Unhealthy' steel industry watches profits drop 30%, 11/9, p.12
Visions of upsurge only a pipedream? 12/28, p.47
West Coast business pulse still fluctuates, 10/5, p.55
What will auto strike cost nation's industry? 10/5, p.14
Wholesale price rise causes few stirs, 10/12, p.59
Will Christmas be a bust? 11/30, p.30
Would steel strike slow recovery? 12/21, p.17

Business Equipment:
Business equipment in '70s: Slow start but strong finish, 11/2, p.15

Business Failures:
Bankruptcy trap snaps shut on inept management, 9/7, p.25
Hoe—a case study in failure (bankruptcy), 9/7, p.28
Retail shakeout thins outlets' ranks, 9/28, p.15
Troubles bring conservatism back, 7/20, p.51

Business Forms:
Simple forms work best, 8/3, p.9

Business Gifts:
Business gifts at Christmas? Bah, humbug! 10/26, p.9
Stores offer help on business gifts, 11/30, p.9

Business vs. Social & Domestic:
Businessmen urged for more than just rhetoric, do-goodism, 8/24, p.14
Change brings business to trial, 10/19, p.15
Industry explains itself, 8/31, p.26
Industry seeks plan to attack social ills, 9/21, p.11
Industry's involvement in group health care grows, 10/26, p.16
Why should you be involved? 11/9, p.9

C

California:
Consumer markets, services to dominate 'new' California, 7/27, p.56

Canada:
Canada cracks down on construction strikes, 9/7, p.54
Canada emphasizing manufactured goods, 7/6, p.26
Canada has Federal Prices & Incomes Commission, 8/3, p.56
Canada increases payments surplus, 8/31, p.56
Canada: Ripe market for U. S. machinery builders, 8/17, p.56
Canadian capital outlays continue strong, 9/7, p.54
Canadian iron ore expansions planned, 9/7, p.18
Canadian National shows its cargo, 11/30, p.29
Canadian railways apply for rate increases, 8/24, p.52
Canadians drop an American innovation, 10/5, p.22
Canadian strikers could return to jobs, 11/23, p.60
Canadians working on foreign control policy, 8/17, p.56
Help for textile manufacturers, 11/30, p.64
Increased capital spending forecast in Canada, 12/7, p.68
Interested in exporting to Canada? 10/26, p.60
Iron ore expansions in Canada continue to mount, 9/21, p.22
Labor dulls optimism over Canadian economy, 11/2, p.21
Limits on Canadian oil could mean winter troubles, 8/24, p.51
Ontario spells out layoff rules, 8/10, p.64
Plant growth needed to meet Canadian population, 11/9, p.60
Surplus in auto products trade eyed by Canada, 11/2, p.52
Tax changes prompt Canadian iron ore producers to expand, 9/14, p.16
Uniform building code for Ontario? 9/14, p.64

Cans:
Used can collection spreads to Texas, 11/30, p.28

Capital Equipment:
Equipment makers unsure of second half, 8/24, p.56

Capital Spending:
Canadian capital outlays continue strong, 9/7, p.54
Capital outlay boom ending, 8/31, p.55
Capital spending skid is braking, 9/7, p.14
Increased capital spending forecast in Canada, 12/7, p.68
Industry's spending plans curve up, 12/7, p.16
Outlook for overhauling capital recovery bleak, 9/28, p.11

Carbon:
Carbon fiber prepreg goes commercial, 10/19, p.29

Census:
Census ranking of cities is misleading, 10/5, p.23

Ceramics:
Ceramic glass for gage blocks, 11/23, p.26
Making ceramics out of slag, 10/5, p.20

Change:
'Mousetrap' that's better isn't enough; many resist change, 10/19, p.32

Chemical Research:
Research being done by 3M on trimsylate acid, 12/28, p.18

Chemicals:
Chemical prices rise as expansion slows, 10/26, p.21
Chemicals gain while implements lose, 7/13, p.20
Cyanide removed from rinse water, 12/7, p.20
Freight rate change ends free storage, 12/7, p.18
Hungary concentrates on chemical industry, 8/10, p.64
Hungary plans to meet own chemical fiber demand, 11/16, p.64

Chile:
Industry in Chile may be nationalized, 9/21, p.64

China:
Trade ban against Red China criticized, 12/21, p.18

Chlorophyll:
"Live" type of chlorophyll has been synthesized, 12/21, p.22

Christmas:
Christmas party: Myth or McCoy? 12/14, p.49
Will Christmas be a bust? 11/30, p.30

Chromography:
Will the real Picasso please stand out? 12/21, p.35

Cigarettes:
Cigarettes need years to recapture markets, 7/13, p.57

Class Action:
California gives muscle to consumer, 12/28, p.21
Class action bill very much alive, 8/10, p.63
Will justice be served or swamped? 11/9, p.11

Clothing & Apparel:
Apparel industry hit by women's indecision, 8/24, p.53
Apparel industry survival to require rapid change, 11/30, p.21
Import, labor questions clouding shoe outlook, 11/16, p.59
Pattern set for shoe labor talks, 10/19, p.21
Predicasts Inc. ten-year forecast on non-rubber footwear, 11/16, p.58

Coal:
Coal discovered in West Pakistan, 11/23, p.60
Coal field crisis may intensify in seventies, 9/28, p.57
Coal, scrap export decision coming up, 8/24, p.51
Coal shortage will worsen for industry this winter, 8/31, p.60
Coal should help ease atomic energy stalemate, 11/16, p.24
Commerce gathers coal, scrap data, 11/23, p.59
Extract of coal for raw material, 11/2, p.17
Higher coal costs to aid nuclear push? 7/27, p.18
Predicasts Inc. ten-year forecast on bituminous coal, 9/28, p.56
Predrying reduces coke needs, 8/10, p.24
Soviets mining more coal for industry, 9/21, p.64
Switch to low sulfur coal more complex than it sounds, 9/28, p.14
U. S. coal exports may grow, 7/13, p.60
Will gas from coal ease natural gas shortage? 11/9, p.17

Coatings: Also See Paints
Automobile finishes, 9/28, p.22
Electro gas dynamic coating systems, 11/9, p.24
Flammable materials protected by coating, 10/26, p.19
High gloss trim paints under attack, 8/10, p.20
Paint reacts to new pressures, 11/16, p.42
Protect plastic tooling with vinyl strippable coating, 12/7, p.19
Tighter enamel coatings for pipes, 12/21, p.23

Codes:
EEC may standardize professional codes, 10/12, p.60

Coffee:
Coffee is cream for exporters, workers, 7/6, p.63

Coke:
Coke oven pollution battle may escalate for steelmakers, 12/28, p.16
Reducing the amount of coke used in blast furnaces, 8/3, p.20

Commerce Dept.:
Better business role goal of Commerce reorganization, 9/28, p.25
Commerce aide stresses trade policy realism, 10/5, p.59
Commerce checklist can keep you abreast of trends, 8/24, p.9
Commerce field office should be first stop, 10/12, p.9
Commerce gathers coal, scrap data, 11/23, p.59
Commerce's McLellan sizes up new job, many problems, 8/31, p.19
Information available on selling to or buying from the federal government, 12/28, p.9
Job description for National Oceanic & Atmospheric Administration, 10/19, p.83
More job juggling in Commerce, 11/2, p.51
New business information service, 12/7, p.9
Small Business Administration to Commerce? 12/14, p.59

Commodities:
High risks in commodities require investor courage, 10/12, p.43

Communications:
A new Braille machine, 11/16, p.23
Are you communicating effectively? 9/7, p.9
Automatic phone answering pays off, 9/14, p.9
Better communications slated for Pakistan, 11/9, p.60
Busy phone lines—are they costing you sales? 9/7, p.9
Can't read? Then listen . . . , 11/2, p.9
Cash and carry telephones, 11/2, p.15
Communicating with trapped miners, 10/19, p.31
Company news show can pay off, 11/23, p.9
Do you get nasty letters? 11/2, p.9
'Fireside chats' kindle understanding, 10/5, p.46
GE eyes meeting business with national closed-circuit TV, 7/20, p.23
House organs add stops, 12/7, p.34
How to avoid a red face, 9/7, p.9
Lobbyists or . . . corporate ambassadors? 10/19, p.64
Making the grapevine work for you, 11/16, p.9
Manufacturing set to tap surging data transmissions, 12/28, p.47
Newspapers may soon be printed in your home, 12/28, p.19
Picturephone: A novelty today, but not for long, 7/20, p.22
Planning long distance calls can save money, 8/24, p.9
Plan office space without walls, 12/21, p.24
Practical optical communications using miniature optical circuits, 7/27, p.20
Predicasts Inc. ten-year forecast on radios, 12/28, p.48
Printed word not dead yet, 10/26, p.24
Radio producers turning to growth wavelength, 12/28, p.49
Routine ordering by phone is costly, 10/26, p.9
Scheduling long distance calls can save money, 9/21, p.9
Selling ideas up the organization, 8/3, p.24
Space laser communications could profit from analog transmission method, 7/27, p.20
Synthetically grown gallium phosphide crystal lamps for telephones and switchboards, 7/13, p.21
Tell employees about profits, 10/12, p.28
Tell it like it is, 12/28, p.9
Time to get serious about time sharing, 10/12, p.44
Understanding: Easy to say, hard to get, 7/13, p.48

Waveguide for carrying telephone conversations, 7/13, p.20
What job do you give your plant newspaper? 10/5, p.9
What's your communications average? 11/23, p.9
What to do about people who don't return calls, 9/14, p.9

Company Image:
Key to recognition: Public service, 7/13, p.9

Company Movies:
Employees don't have to be 'bad actors,' 11/30, p.9
Lights! Camera! Disaster? 10/26, p.48

Company Policy:
Boards of directors . . . power, policy, and public opinion, 10/19, p.38
Cut expense accounts? Who, me? 10/26, p.42
Eeny, meeny, miney . . . supervisor? 11/16, p.28
Implementing policy or how to get things done, 8/17, p.39
Moonlighting policies vary, but more firms ignoring it, 7/6, p.24
Political butterfly hunt, 10/26, p.26

Compensation: See Salaries & Wages, Bonuses, and Incentives

Competition:
The European challenge . . . competition comes home to haunt us. 7/6, p.48

Components:
Component maker sleeps with systems producers, 9/7, p.35

Computers:
Adaptive control for rolling mills, 9/28, p.22
Are your computer controls adequate? 8/31, p.9
Boeing after market in computer services, 7/6, p.25
Center automates computer repair, 12/21, p.22
Checking computer assisted instruction, 8/31, p.17
Color CRT displays in aircraft, 8/31, p.17
Competition stiffens in minicomputers, 11/9, p.22
Computer aided diagnosis of illness, 7/20, p.27
Computer attacks personnel turnover, 11/2, p.46
Computer emphasizes internal efficiency, 11/23, p.16
Computerized job matching expanded, 7/27, p.51
Computer makers face generation gap, 9/14, p.20
Computer program to calculate stack emission concentrations, 10/19, p.30
Computer security is sensitive area, 10/5, p.13
Computers gain speed, efficiency, 7/6, p.18
Computers more easily used and understood, 12/14, p.20
Computers to assess changes of men in space, 11/9, p.22
Computer system at state mental hospital, 7/6, p.22
Data-capture market called 'dynamic,' 8/3, p.51
Do not fold, spindle, or mutilate profits, 8/31, p.33
EDP 'bigs' leave 'smalls' in dust cloud, 12/28, p.18
GE plans lesson in factory automation, 8/3, p.23
Hardware for an avalanche of data, 8/17, p.34
'Here's how to operate me . . .,' 10/5, p.45
Hospital data center for diagnosis, 10/26, p.19
Hybrid computers especially useful in simulation studies, 9/28, p.22
Improving traffic flow on existing roads, 10/5, p.22
Increasing performance and lower prices of computers, 7/6, p.22
Japanese researching approaches to computer memories, 7/20, p.27
Manufacturing set to tap surging data transmissions, 12/28, p.47
Mathematically defining a part or die, 9/21, p.24
Minicomputers figure in maximarket, 9/21, p.49
Mismanagement of computer is common, 11/9, p.21
Phase encoding, 9/14, p.20
Portability has come to CRT terminals, 7/6, p.23
Predicasts Inc. ten-year forecast on computer systems, 7/20, p.56
Radar and computer help weatherman, 7/13, p.20
Research on highway safety and engineering problems by computer, 8/10, p.20
Shopping for computers is less hit-and-miss, 11/23, p.24
Silicon memory chips in new IBM model, 10/5, p.20
Simple forms work best, 8/3, p.9
Some tips on computer security, 8/3, p.22
Taming the money-eating monster: Inventory, 11/30, p.53
Threefold growth ahead for computer systems, 7/20, p.57
Time to get serious about time sharing, 10/12, p.44
Top management misusing computers, 8/31, p.16
Who knows? The computer knows! 12/21, p.42
Write your own test routine for process control computer, 12/21, p.23
X-ray determination of crystal structure, 8/17, p.20

Conservation:
'Dominant use' public land proposal kicks up more dust, 10/12, p.15
More commercial use of U. S. lands? 7/20, p.59

Construction: Also See Building
Army tries buying off the shelf, 10/12, p.24
'Bedroom factory' makes Florida hotels, 12/14, p.15
Builders need help to enter world market, 11/16, p.25
Builders pray for tomorrow, 10/5, p.27
Building labor unions called 'monopolistic,' 7/13, p.18
Construction industry seeks wage controls, 7/6, p.18
Housing seen setting pace for 8% gain by construction, 11/23, p.58
How construction wages are soaring, 8/10, p.13
Industrialized builders feel their product will catch on, 12/14, p.24
Jersey firms join to combat costs, 10/26, p.25
Koppers chief sees building revolution, 9/28, p.58
Roundtable making headway in construction battle — Blough, 8/10, p.13
Sprayed urethane foam as home construction material, 11/30, p.26
Vacation home market faces poor fishing, 10/26, p.34
Western steel usage generally lower, 7/20, p.55

Consultants:
Try an 'inside' consultant, 7/27, p.9

Consumer Attitudes:
Apparel industry survival to require rapid change, 11/30, p.21
Consumer loosens purse strings, 10/5, p.51
Consumer pessimism won't die easily, 7/27, p.16
Families more cautious about economic outlook, 8/3, p.54
Flat consumer spending could check depth of decline, 8/3, p.54
Keeping ahead (count) of the future, 8/17, p.43
Nondelivery irks consumer most, 12/7, p.18
Will Christmas be a bust? 11/30, p.30

Consumer Protection:
Beware of false hearing aid claims, 8/10, p.10
California gives muscle to consumer, 12/28, p.21
Class action bill very much alive, 8/10, p.63
Consumer bills stuck in Congress, 12/21, p.55
Consumer champions call industry action 'spotty,' 7/20, p.11
FTC soliciting consumer complaints, 7/20, p.13
Impact of consumer data, 11/9, p.59

Containers:
Ban on throwaways gaining momentum, 10/26, p.20
Nonreturnable containers . . . will taxes, bans solve the problem? 8/17, p.11
Predicasts Inc. ten-year forecast on metal cans (tin plate), 10/5, p.56
Tin plate losing share of metal can market, 10/5, p.57
Used bottle buying goes permanent, 9/14, p.18
Used can collection spreads to Texas, 11/30, p.28

Cooling: See Heating/Cooling

Copper:
Development of underground mining expected to double copper output in Zambia, 12/21, p.56
Eliminating oxygen in smelting's end product, 9/28, p.22
Pollution free refining of copper, 8/31, p.18
Pollution standards race has copper smelters on losing end, 7/13, p.19
Predicasts Inc. ten-year forecast on refined copper, 8/17, p.52
Refined copper faces long-term slowdown, 8/17, p.53

Corporate Takeovers:
Corporations in conflict . . . the tender offer, 10/19, p.9
Tighter rules for takeovers, 8/31, p.55

Corrosion:
Underground storage tanks of steel can be protected from corrosion, 7/27, p.21

Cost Control:
After cost cutting—what? 10/5, p.42
Are you too budget conscious? 11/23, p.9
Can rising medical costs be cured? 11/9, p.28
Controlling overtime, 12/28, p.9
Cost reduction, or else, (Part I), 11/2, p.23
Cost reduction: The approach . . . three roads lead to savings, (Part II), 11/9, p.42
Cost reduction: The attack . . . even great plans can fail, (Part IV), 11/23, p.40
Cost reduction: The strategy . . . remember the fundamentals! (Part III), 11/16, p.37
Cut expense accounts? Who, me? 10/26, p.42
Distribution costs . . . getting hold, then holding down, 7/13, p.29
Don't cut men—cut costs, 9/28, p.9
Fatten profits from within, 10/19, p.61
Firms battle rising inventory costs, 10/5, p.53
Franchises may solve costly small orders, 8/24, p.22
How much do carbons cost? 9/28, p.9
Industry fights shipping cost rise, 8/24, p.49
Jersey firms join to combat costs, 10/26, p.25
Keeping thumb on clerical costs can save you bundle, 12/7, p.17
Packaging innovations aid cost cutting, 11/9, p.53
Rate hikes spur shippers to examine distribution systems, 11/30, p.18
Recession is a time to take chance, 12/14, p.32
Routine ordering by phone is costly, 10/26, p.9
Taming the money-eating monster: Inventory, 11/30, p.53
Time clocks still tick, 12/28, p.30
UAW trims staff to save money, 8/10, p.18

Creativity:
Manage your creative people creatively, 10/19, p.9
Suggestions on spotting a creative person found in *Invention, Discovery and Creativity*, 8/10, p.9

Credit Buying:
Don't get stuck with bad debts, 7/27, p.34
Easy credit rockets your spending, 9/14, p.10
How much debt can you handle safely? 10/19, p.10

Crime:
Are nighttime bomb threats more dangerous? 8/31, p.9
Are you a target for a holdup? 8/17, p.10
Are you ready for a bomb threat? 11/9, p.9
Are your locks open to burglars? 11/16, p.10
Bombings spark tighter security, 12/28, p.15
Card system can help detect thieves, 10/26, p.9
Cargo theft fight moves ahead, 7/20, p.59
Corporate security is more than a guard at the gate, 10/12, p.22
Don't give forger a signature to copy, 11/30, p.10
How to curb thefts by workers, 11/2, p.9
Organized crime menaces legitimate business, 11/30, p.9
Pollution con men prey on home owners, 9/21, p.10
Theft precautions pay off for traveler, 7/6, p.10
Watch for theft by mail, 7/27, p.9

Cryogenics:
How to use uncommon cold, 12/14, p.31

Customer Relations:
Service helps assure survival, 12/7, p.9
Time for an ombudsman on the payroll? 11/16, p.9

Cutting:
Salvaging valuable steel from dismantled freight cars, 7/6, p.23
Underwater cutting with arc plasma torches, 7/6, p.23

Czechoslovakia:
Old World workers use skill shortage, 7/13, p.32
Steel prefabricated walls now being produced in Czechoslovakia, 12/7, p.68
Vehicle plant expanded by Czechs, 10/26, p.60

D

Day Care:
Will day care become a must? 12/28, p.11

Debts:
Don't get stuck with bad debts, 7/27, p.34
How business delays paying bills, 8/3, p.49
How much debt can you handle safely? 10/19, p.10

Decision-making:
Are you letting managers manage? 10/19, p.9
Fight back with a management information system, 12/7, p.54
Give employees some decisions, 10/12, p.9

Defense: Also See Military
A bright side to defense cutbacks? 9/14, p.21
Axed defense spending leaves many bleeding, 8/31, p.11
Battle lines drawn on DoD increase, 11/30, p.63
Defense activity stays on decline, 9/21, p.63
Defense contractors list reflects slowdown, 12/7, p.67
Defense cutbacks wiping out jobs, 8/3, p.55
'Fly before buy' follows milestoning, 8/17, p.55
General Accounting Office proposes harder procurement line, 8/31, p.55
Greater Small Business Administration role bothers Dept. of Defense, 11/23, p.59
Reconversion plan draws unenthusiastic response, 10/12, p.59

Deliveries:
Check supplier leadtimes, 8/3, p.9
How cash pinch affects deliveries, 8/17, p.49
Nondelivery irks consumer most, 12/7, p.18

Dental Care:
Ford Motor denies dental plan, 12/21, p.15
Plastic overlay to prevent tooth cavities, 11/16, p.23

Depreciation:
Accelerated depreciation still pays off, 9/21, p.10
Depreciation reform: Cautious course, 8/10, p.63
How to cut car depreciation expense, 7/27, p.10
Nixon decides to wait on depreciation reform, 12/14, p.11
Tax task force suggests depreciation reform, 10/5, p.59

Diamonds:
Huge synthetic diamonds being produced, 10/26, p.18

Diecasting:
Engine blocks, wheels hope for diecasters, 10/19, p.25
Robots invade diecasting show, 11/23, p.16

Direct Reduction:
Armco bets big on direct reduction, 12/14, p.15
Continuous steel via direct reduction in this decade? 8/24, p.15

Distribution:
Distribution costs . . . getting hold, then holding down, 7/13, p.29
Rate hikes spur shippers to examine distribution systems, 11/30, p.18

Distributors:
Distributor sales take monthly upturn, 8/10, p.62
How to go to market . . . direct or distributor? 8/10, p.39

Dockworkers:
Pacific dockworkers seek job security, 11/30, p.28

Dominican Republic:
Investment may be easier in Dominican Republic, 10/12, p.60

DoT (Dept. of Transportation):
GM, DoT buck heads over truck wheels, 11/16, p.18
DoT selects builders of test car, 7/13, p.22

Drilling:
Drilling 1000 holes per square inch, 8/24, p.21

Drugs:
"Answers to the Most Frequently Asked Questions about Drug Abuse," 8/3, p.9
Can you recognize a drug user? 10/12, p.9
Drug abuse is becoming big problem for business, 7/13, p.14
Food employers seek firing of drug users, 8/17, p.22
Free booklet answers drug abuse questions, 8/3, p.9
Industry needs 'fix' if it's to battle drugs, 12/7, p.23
Plants offer untapped drug sources, 10/12, p.25
Promotional material may have to include adverse statements about drugs, 10/19, p.31
Tests can show workers' drug abuse, 11/16, p.25

Dutch:
Dutch revise corporate taxes, 7/27, p.52

E

Ecology:
Bottler trades cola for litter, 7/20, p.20
Consequences of improving environment still unknown, 9/28, p.19
Ecology course for engineers, planners, 7/13, p.23
Environmental view from top with Nixon's Russell Train, 7/27, p.12
Industry, government on collision course in ecology, 7/6, p.11
IRS ruling paves way for more public interest lawsuits, 11/30, p.17
Nuclear powerplant: Is it ready to be a good neighbor? 8/24, p.23
Self-proclaimed ecology experts bug R&D men, 11/9, p.61
Still another advisory committee? 7/27, p.51
Utility ad ban sought by environmentalists, 9/7, p.22

Economic Development:
Developing economies—is the best way here . . . the best way there? 7/13, p.40

Economics:
Adam Smith be damned! 7/6, p.34

Economy: See Business Economy

Editorials:
40,000 frustrated men, 9/28, p.5
Academia challenged, 11/9, p.5
After cost cutting, what? 7/27, p.5
Anatomy of failure, 9/7, p.5
Anti-inflation Rx, 10/26, p.5
Contracts or cop-outs? 8/31, p.5
Cost cutting — why not governments, too? 11/2, p.5
Design for safety, 7/20, p.5
Down under frontier, 11/23, p.5
Ecological Edsel? 8/17, p.5
Goal: Second class? 12/14, p.5
Industrial retrogression, 9/21, p.5
Inflationary recession, 8/24, p.5
Live up to contracts, 8/10, p.5
Managing minerals, 11/30, p.5
No-shows, 12/21, p.5
Oversell, 11/16, p.5
Productivity gap, 8/3, p.5
Shrinking share (steelmaking), 10/19, p.5
Stretching the law (pollution), 12/7, p.5
Strike subsidy, 10/12, p.5
Talking with youth, 9/14, p.5
Tax-push inflation, 7/13, p.5
The cost challenge, 7/6, p.5
Unions run rampant, 10/5, p.5
Year of frustrations, 12/28, p.5

Education:
Are college degrees relevant? 11/9, p.38
Checking computer assisted instruction, 8/31, p.17
Dad's support vs. college scholarship, 12/7, p.10
In a class by himself, 9/28, p.45
Learning today for 1985, 12/7, p.50
Minicomputers figure in maximarket, 9/21, p.49
Student be wary, student be quick, 8/10, p.50
Three Rs for industry . . . rethink, revise, revolutionize, 8/3, p.28
Want college aid? Be an 'A' student, 8/31, p.10

Electrical Discharge Machining:
Electrical discharge machining, 7/20, p.26
Electrical discharge machining of forging dies, 11/9, p.22

Electrical Equipment:
Electrical equipment is prime for growth, 11/30, p.68

Electricity:
Demand for electricity to double in seventies, 9/21, p.61
Electric power (utilities), 9/21, p.60
Power rate boost seen as landmark, 8/10, p.21

Electronic Data Processing: Also See Computers and Information Storage & Retrieval
Do not fold, spindle, or mutilate profits, 8/31, p.33
'Here's how to operate me . . .,' 10/5, p.45

Electronic Equipment:
Audio sales to grow with swing to tape, 11/30, p.67
Dick Tracy wrist radios, 11/30, p.27
Electronic meter readers, 11/16, p.22
Faster switching speeds for computers, radar and microwave applications, 11/16, p.23
Ferroelectric ceramic picture devices, 11/30, p.26
Manufacturing set to tap surging data transmissions, 12/28, p.47
Million bits of information per square inch, 11/16, p.23
Oscilloscopes to follow electronics' trendline, 8/31, p.59
Predicasts Inc. ten-year forecast on consumer audio equipment, 11/30, p.66
Predicasts Inc., ten-year forecast on oscilloscopes, 8/31, p.58
Predicasts Inc. ten-year forecast on radios, 12/28, p.48
Radio producers tuning to growth wavelength, 12/28, p.49
Semiconductors made to order being redesigned and improved, 12/7, p.19
Silicon carbide semiconductors, 12/21, p.23
Vacuum tube sales hurt by slowdown, 8/3, p.54

Electronic Instrumentation:
Electromigration reduced by addition of copper to aluminum, 8/31, p.17

Electronics Industry:
Civilian markets may ease cutbacks, 11/2, p.22
Component maker sleeps with systems producers, 9/7, p.35
Consumer electronics downtrend slowing? 11/16, p.62
Electronics to sputter along without military protection, 9/21, p.62
Semiconductor items enjoying level demand, 12/14, p.58
TV sales gain cheers electronic producers, 11/30, p.65

Employee Benefits:
Beyond the pay: Fringes, fringes, fringes, 10/12, p.36
Employees solve language problem, 11/30, p.27
Firm finds success in four-day week, 12/21, p.24
Holiday plans, 11/23, p.9
How your company will try to turn you on, 11/30, p.38
Preview: What's coming in fringe benefits, 12/14, p.10
Will day care become a must? 12/28, p.11

Employee Needs:
What people want from their jobs, 10/19, p.52

Employee Relations:
Asking for employee suggestions, 9/28, p.9
Battle of the thermostat, 9/28, p.44
Company news show can pay off, 11/23, p.9
Does familiarity breed contempt? 8/10, p.52
'Fireside chats' kindle understanding, 10/5, p.46
Tell employees about profits (job security chart), 10/12, p.28
The boss's role in employee counseling, 8/31, p.9
The girls talk back, 9/28, p.41

Employment/Unemployment:
Business, DoD to aid their laid-off workers, 9/7, p.53
Corporations 'have a heart,' finance fired execs job hunt, 9/14, p.17
Defense cutbacks wiping out jobs, 8/3, p.55
Demand for executives skids, 11/2, p.19
Do you need a new approach for recruiting engineers? 10/26, p.9
Employment pinch to hurt more in '71, 12/21, p.54
Engineer grads find fewer openings, 10/5, p.22
Engineers feel pinch of budget cutbacks, 7/6, p.25
Executive shakeout may be peaking; but not all agree, 9/7, p.15
Falling ad index marks fewer jobs, 7/13, p.23
Hiring tests under fire, 8/24, p.9
Hiring the hard core pits philosophy against reality, 11/2, p.18
'Holding pattern' for scientists is must, 12/14, p.25
Import of engineers may be stemmed, 9/21, p.16
'Inflation can be halted without job decline,' 11/2, p.56
Jobless benefit payout may double, 12/28, p.43
Jobless engineers get Labor Dept. aid, 11/9, p.59
Job opportunities for women still sparse at the top, 10/12, p.18
Labor study looks at job prospects, 8/3, p.55
Make yourself a necessity, not a luxury, 11/30, p.9
More aid for aerospace workers, 9/21, p.63
More managers pound the bricks, 7/27, p.11
Nonwhite workers hit hardest by recession, 7/13, p.55
Not much optimism in end of year hiring, 10/26, p.55
Old World workers ease skill shortage (at Waterbury, Conn.), 7/13, p.32
Ontario spells out layoff rules, 8/10, p.64
Services lead employment gains, 11/23, p.59
Sorry, no openings, 11/2, p.42
'Substantial' unemployment list grows, 10/12, p.59
Summer job program disappointing, 7/13, p.59
Technical jobs hit ten-year low, 11/23, p.27
Teleconference tells on discrimination, 10/12, p.47
'Unemployables' are staying on the job, 10/26, p.20
Veterans get job help, 12/14, p.59
Written job contracts win favor, 10/26, p.10

Energy: See Power Supplies

Engines:
Aluminum engine passes race test, 11/16, p.24
GM to build turbine engines, 12/14, p.16
Pollution-free external combustion engines, 9/21, p.23

Entertainment:
Christmas party: Myth or McCoy? 12/14, p.19
Tax guide to yule gifts, entertaining, 11/30, p.10

Equal Opportunity Efforts:
Hiring the hard core pits philosophy against reality, 11/2, p.18
Nondiscrimination standard to spread, 11/30, p.63
Teleconference tells on discrimination, 10/12, p.47
'Unemployables' are staying on the job, 10/26, p.20

Espionage:
Industrial cloak and dagger, 12/28, p.22

Estate Planning:
Does your will cover simultaneous death? 9/28, p.10
Estate tax gimmick: Treasury bonds, 7/6, p.10
Let bank or law firm hold your will, 11/23, p.10
Living trust can be estate cornerstone, 12/21, p.10

European Economic Community:
Coordinated R&D efforts studied by EEC, 12/21, p.56
EEC may standardize professional codes, 10/12, p.60
EEC report critical of U. S. subsidiaries, 7/6, p.26
EEC to study distribution of industrial sites, 11/30, p.64
EEC trade pacts have U. S. in bind, 8/3, p.22
Finnish industrialists see quotas as 'a step backward,' 11/9, p.18
Japan, EEC hold trade talks, 8/3, p.56
Nonaggression pact may aid trade, 8/31, p.56
The European challenge . . . competition comes home to haunt us, 7/6, p.48

European Economy:
Inflationary pressures plague world's industrialized nations, 9/7, p.23
Monetary jitters felt by Europeans, 7/20, p.25

Explosives:
Explosives for underwater work, 7/20, p.26

Exports:
Aluminum exports top imports for first time, 9/28, p.58
Build your export around free trade zones, 12/7, p.9
Coal, scrap export decision coming up, 8/24, p.51
Commerce field office should be first stop, 10/12, p.9
Double your market: Sell overseas, 9/14, p.51
Export demand will give boost to wood pulp, 12/7, p.65
Exports could ease payments deficit, 11/30, p.18
Exports help boost aluminum shipments, 7/27, p.56
Exports may get bank boost, 9/7, p.53
Exports to Japan increase significantly, 7/13, p.55
Foreign sales buffer U. S.-based firms' profits, 12/7, p.13
Higher U. S. exports to Pacific-Asia expected, 12/7, p.68
Interested in exporting to Canada? 10/26, p.60
Inviting foreign buyers pays off, 12/14, p.20
Made in U. S.A. or Japan? 12/21, p.26
U. S. coal exports may grow, 7/13, p.60
U. S. holds back on export controls, 9/21, p.63
U. S. trade policy overhaul needed to save jobs, exports, 11/30, p.19

Expropriation:
Expropriation threatens U. S. foreign investments, 10/26, p.22

F

Federal Government: Also See Nixon Administration
Axed defense spending leaves many bleeding, 8/31, p.11
Compromise alters job safety bill, 12/7, p.17
Critics take aim on regulatory bodies, 9/7, p.53
'Excess profits' climb more than 50%, 7/20, p.16
General Accounting Office proposes harder procurement line, 8/31, p.55
General Accounting Office—watchdog with a bite, 11/16, p.49
How much red ink? 12/7, p.67
IRS 'prepares' tax returns, 12/14, p.23
Key bills: Wait 'til after Nov. 3, 10/12, p.59
Lame duck Congress faces major issues, 11/16, p.16
Meet pollution standards or get no pay, 11/2, p.51
Omnibus trade bill faces stern Congressional test, 8/31, p.22
Restrictions urged on Fed's freedoms, 7/27, p.53
U. S. science setup in need of shakeup, 11/16, p.26

Federal Power Commission:
Federal Power Commission divides on energy issues, 11/16, p.63

Federal Trade Commission:
Class action bill very much alive, 8/10, p.63
Federal Trade Commission begins energy probes, 10/26, p.59
FTC aims at consumer, antitrust issues, 10/19, p.83
FTC soliciting consumer complaints, 7/20, p.13
FTC strengthens reciprocity approach, 9/21, p.63
More conservative FTC? 10/5, p.59
Tire leasing only beginning for FTC? 11/23, p.22

Fertilizer:
Chemical fertilizer industry, 12/7, p.68

Finance (Personal): See Investments

Finland:
Establishing a business in Finland? 12/21, p.56
Finnish industrialists see quotas as 'a step backward,' 11/9, p.18
U. S. interest in Finland scant; markets do exist, 11/16, p.64

Fireproofing:
Fireproofing polyamide fabrics, 12/14, p.20

Firing Employees:
Planning is better than firing, 8/10, p.9

Fishing:
A new kind of fish farming, 8/24, p.20
Fish used to make high protein powder, 11/16, p.23
Space technology used to locate tuna, 11/2, p.16

Fluidics:
Fluidics continues to mature in machine tools, 7/20, p.26

Foam:
Sprayed urethane foam for home construction, 11/30, p.26

Food:
Antibiotics in animal feeds being studied, 7/13, p.20
Fending off a food crisis by producing synthetic proteins, 8/31, p.17
Fill 'er up with 'gas' and groceries, 7/27, p.23
Fish used to make high protein powder, 11/16, p.23
Growing fish food, 8/24, p.20
Human-bacterial symbiosis could be ally in supplying protein, 7/27, p.21
Infrared milk analyzer analyzes cow's milk, 11/23, p.25
Irradiated foods being marketed in Netherlands, 12/28, p.18
Irradiation is making food better and more plentiful, 10/26, p.19
Packaging, advertising elevate beer's image, 12/14, p.57
Predicasts Inc. ten-year forecast on beer, 12/14, p.56
Protein from cottonseed, 8/10, p.20
Protein production from green leaves, 11/9, p.24
Quicker cooling of blanched vegetables, 8/24, p.20
South African tree root used as food preservative, 10/26, p.21

Forecasting:
Accurate prediction of social or political trends, attitudes or moves, 11/23, p.26
Shocks of 1970 weigh on outlook, 12/28, p.40

Forecasts: See Predicasts Inc. Ten-Year Forecasts

Foreign Investments:
Expropriation threatens U. S. foreign investments, 10/26, p.22
Indonesia's welcome mat out for foreign venture capital, 7/20, p.24
International Chamber's U. S. Council assaults controls, 8/3, p.14
Maybe they'll just fade away, 12/7, p.67

Foreign Languages:
Employees solve language problem, 11/30, p.27

Foreign Trade: See Trade

Foremen:
Foreman's needs and goals spotlighted in Purdue study, 12/28, p.13

Forestry:
Forest industries fight timber cutbacks, 11/23, p.17
Forests welcome blind, handicapped, 11/2, p.10
Kill forests and renew them with a single chemical application, 8/17, p.20
Timberlands threatened by gypsy moth may be saved, 10/19, p.30

Forging:
Electrical discharge machining of forging dies, 11/9, p.22
Forgers see labor law reform as must, 11/23, p.13
Forgers to remain at current low levels, 7/13, p.55
Forging orders perk up—but trail year ago, 11/16, p.62
Forging sales, orders still pointing down, 9/7, p.55
Induction sintering shows promise as means of producing forging preforms, 8/17, p.21
Israel forging aluminum, 9/14, p.64

Forgings:
Forgings shipments up, but trail year-ago pace, 8/10, p.59
'Hard to be optimistic' about forgings' future, 12/7, p.63

Foundries:
Foundry equipment off from high order level, 9/21, p.62
Foundry failures worry users of iron castings, 10/26, p.14

France:
France wants more American business, 11/16, p.64
French firm invades press brake market, 8/3, p.17
French set up fund to upgrade worker skills, 7/27, p.52

Franchises:
Franchises may solve costly small orders, 8/24, p.22

Freight:
Air forwarders see more efficient role, 12/28, p.19
Big jets nibble at cargo markets, 10/5, p.25
Canadian railways apply for rate increases, 8/24, p.52
Collapsible pallets to reduce bulk, 12/28, p.19
Domestic losses plague all-cargo air service, 11/23, p.55
Freight rate change ends free storage, 12/7, p.18
Give your carrier all the facts, 10/26, p.9
Help promised for rail freight customers, 8/24, p.12
ICC grants rail freight increases, 11/16, p.15
ICC: One more freight rate case, 8/17, p.55
Industry fights shipping cost rise, 8/24, p.49
Pinto gains while Vega shipments halt, 10/19, p.24
Plan cargo jetport in California, 11/30, p.22
Rate hikes spur shippers to examine distribution systems, 11/30, p.18
Shippers stick with rails despite repeated labor crises, 10/5, p.24
Shipping your products . . . higher costs and poorer service, 9/14, p.29
Slight increase seen for freight carloadings, 7/13, p.55

Freight Cars:
Salvaging valuable steel from dismantled freight cars, 7/6, p.23

Fuel Supplies:
Can more regulation cure energy crisis? 12/7, p.27
Coal should help ease atomic energy stalemate, 11/16, p.24
Federal Power Commission divides on energy issues, 11/16, p.63
Gas bill fuels talks on wellhead price, 11/30, p.26
Offshore terminal study launched, 11/23, p.18
Petroleum Council plans energy study, 11/23, p.16
Portable storage offsets gas shortage, 11/16, p.24

Fund-raising:
So your're a fund-raising chairman! 7/20, p.39

Furnaces:
Adding argon-oxygen refining vessel to existing electric arc furnace, 12/7, p.19
Fairless Works gets electrics, caster, 7/20, p.16
Making steel directly from prereduced materials via electric arc furnace, 7/27, p.21
New continuous electroslag remelting furnace, 8/3, p.19
Reducing the amount of coke used in blast furnaces, 8/3, p.20

Furniture:
Furniture industry is cushioned by optimism, 11/23, p.58
Furniture makers expect 80% growth in decade, 7/27, p.55
Furniture makers told to push plastics, 12/7, p.25
Machines, materials emphasize productivity boost in furniture, 10/5, p.13
Outdoor living beckons casual furniture gains, 8/17, p.51
Predicasts Inc. ten-year forecast on furniture, 7/27, p.54
Turning point reached in furniture sales? 12/14, p.58

G

Galvanizing:
Gas wipe technique for galvanizing wire products, 12/28, p.18

Games:
Business games for fun and profit, 7/6, p.28

Garden: See Lawn & Garden

Gas:
Gas bill fuels talks on wellhead price, 11/30, p.26
Gas outlook: It'll get worse, 10/5, p.11
Gas pipeline to North Slope eyed, 7/27, p.15
Portable storage offsets gas shortage, 11/16, p.24
Will gas from coal ease natural gas shortage? 11/9, p.17

Gears:
The shocks from gear backlash in rolling mill, 12/14, p.22

Germany:
Bundesbank to raise minimum on deposits, 7/6, p.68
Focus on East German oil refinery, 7/13, p.60
Severe slowdown ahead for Germany in 1971? 8/17, p.56

Gifts:
Tax guide to yule gifts, entertaining, 11/30, p.10

Glass:
Ceramic glass for gage blocks, 11/23, p.26
Glass containers bought for reuse, 7/13, p.22
Glass plate produced on bath of molten tin, 10/19, p.30
Glass recycling off to fast start, 11/9, p.23
Salt water improves the strength of glass, 9/14, p.21
Unbreakable plastic replacing glass, 12/7, p.20

Goals & Objectives:
Implementing policy or how to get things done, 8/17, p.39
Success is what you make it, 9/28, p.10

Gold:
New way to recover gold or precious metals, 12/14, p.22

Government: See Federal Government

Government-Industry Relations:
Guyana to nationalize Alcan subsidiary, 12/14, p.17
Industry, government on collision course in ecology, 7/6, p.11
Lobbyists or . . . corporate ambassadors? 10/19, p.64
Too much risk in government work, 11/30, p.63
Want a taste of managing in government? 10/5, p.9

Great Britain: See United Kingdom

Great Lakes:
Great Lakes shippers plan longest shipping season ever, 11/2, p.12

Grinding:
Easier grinding of hardened tool steels, 8/17, p.21

Guatemala:
Guatemala acts to boost investment, 7/27, p.52

Guyana:
Guyana to nationalize Alcan subsidiary, 12/14, p.17

H

Health:
A pill that allows alcoholics to drink? 10/12, p.10
Even aspirin can be harmful, 10/5, p.22
Industry's involvement in group health care grows, 10/26, p.16
Job, home hoppers tempt heart trouble, 8/24, p.10
Linking man's ills with air pollution, 8/31, p.18
Plastic overlay to prevent tooth cavities, 11/16, p.23
Pushbutton psychotherapy, 10/26, p.35
Steam, sauna baths hold health hazards, 9/7, p.10
Take care of that ol' ticker, 9/7, p.46
Traveling overseas? Don't skip any shots, 10/19, p.10
What happened to the hack company doctor? 8/24, p.29
Your man in Timbuktu needs help, 10/5, p.36

Heating/Cooling:
Air conditioner sales climate thawing, 11/23, p.58
Air conditioning faces problems despite strong sales, 12/7, p.24
Battle of the thermostat, 9/28, p.44
Pellets of carbon dioxide replace mechanical regrigeration on 747, 12/21, p.22
Predicasts Inc. ten-year forecast on room air conditioners, 8/10, p.60
Room air conditioner sales to cool off a bit, 8/10, p.61
Rotary heat exchanger, 12/14, p.22
Will cooling systems go rotary? 12/28, p.50

Heat Transfer:
Better steam generator needed, 7/20, p.26

Heat Treatment:
Copperweld breaks heat treating jam, 8/10, p.18
Promotes vacuum heat treating, 7/6, p.23

Help-wanted Index:
Falling ad index marks fewer jobs, 7/13, p.23
Help-wanted index continues to slip, 12/7, p.24
Help-wanted index falls to four-year low, 8/10, p.16
Help-wanted index still losing ground, 10/12, p.26

Highways:
Highway reflector warns of icing conditions, 11/23, p.26
Highway work to aid economy, minimills, 12/28, p.46
How will we get there? 10/26, p.36
Improving traffic flow on existing roads, 10/5, p.22
Measuring concrete thickness, 10/26, p.21
New uses for highway money, 9/7, p.53

Hiring:
Engineers feel pinch of budget cutbacks, 7/6, p.25
Hiring tests under fire, 8/24, p.9
Hiring the hard core pits philosophy against reality, 11/2, p.18
Interview twice before hiring? 10/12, p.9
Need to hire a creative problem solver? 8/10, p.9
Not much optimism in end of year hiring, 10/26, p.55

Holidays:
Monday-off law begins in 1971, 11/2, p.9

Holography:
Acoustical holography shows muscular structures, 12/7, p.20
Laser holograms may soon guide U. S., 8/24, p.20

Home Improvement:
Add space, not frills, when remodeling, 10/12, p.10
Practice before using latex enamel, 8/24, p.10

Hong Kong:
Trade gap filled in Hong Kong, 8/31, p.56

Housewares:
Strong year ahead for housewares sales, 12/21, p.51

Housing:
A floating housing factory? 7/20, p.59
Apartment boom on tap for Southern California, 11/30, p.65
'Bedroom factory' makes Florida hotels, 12/14, p.15
Breakthrough criteria questioned, 12/21, p.55
Budget blunts Breakthrough, 8/17, p.55
Builders pray for tomorrow, 10/5, p.27
Changing housing patterns have appliances going compact, 7/6, p.21
Factory-built homes to raise sales roof in '71, 11/16, p.57
Facts about cooperative apartments, 7/27, p.10
Gradual housing uptrend lifts outlook for lumber, 10/26, p.58
Housewives' dream: Changeable kitchen, 8/17, p.22
Housing boom builds, 9/14, p.37
Housing plight needs more than technology, 11/2, p.22
Housing seen setting pace for 8% gain by construction, 11/23, p.58
Housing shortage solutions falling short, 8/3, p.16
Housing still down; prefabs moving in, 7/27, p.56
HUD moves on 'Breakthrough,' 7/13, p.15
'Hysterical forecasts' could collapse housing industry, 9/28, p.18
Industrialized builders feel their product will catch on, 12/14, p.24
Is lumber order flurry sign of housing pickup? 9/7, p.58
Koppers chief sees building revolution, 9/28, p.58
Lumber orders grow, now top production, 9/28, p.58
Mobile homes could top record sales year, 10/26, p.55
More funds for housing? 9/28, p.59
Plywood's new uses spur growth in '70s, 11/30, p.22
Prefab brick homes for South Africa, 11/2, p.52
Prefab homes increasing in Vienna, 9/14, p.64
Prefabs may alleviate Japanese housing shortage, 10/12, p.60
Savings interest key in housing outlook, 12/7, p.18
Use leverage to push fair housing, 8/10, p.9
Vacation home market faces poor fishing, 10/26, p.34
What's ahead in housing, 12/14, p.59
Will rural builders lead housing recovery? 8/31, p.24
Wood group counters HUD official, 11/16, p.63

Human Resources:
Getting your people's ideas to bloom, 7/6, p.39

Hungary:
Hungary concentrates on chemical industry, 8/10, p.64
Hungary plans to meet own chemical fiber demand, 11/16, p.64
Hungary to import more autos, 12/7, p.68

I

Imports:
Appliance imports from Japan on rise, 11/9, p.20
Auto imports score substantial gains, 7/27, p.52
Executives surveyed oppose trade walls, 12/14, p.24
Foreign automakers to wait and see, 8/24, p.19
Import, labor questions clouding shoe outlook, 11/16, p.59
Import threat to intensify in 1971, 12/21, p.49
Industrial imports grow since 1964, 9/28, p.55
Japan drops number of restricted import items, 12/28, p.44
Koreans are leery of U. S. textile quotas, 12/21, p.56
Made in U.S.A. or Japan? 12/21, p.26
Minicar output set high as Detroit clashes with imports, 8/24, p.18
Nixon aid counters import 'myth,' 9/14, p.63
Specialty steel producers air import woes, little relief seen, 11/23, p.18
Specialty steel producer wants dollar limit on imports, 8/10, p.17
Speed processing of import gripes, 7/6, p.67
Steel import pact needs beefing up, 9/21, p.19
Steelworkers come in loud and clear, 11/23, p.19
Tariff panel plans import study, 9/28, p.59
Will minis stem the import tide? 8/17, p.57

Incentives:
How your company will try to turn you on, 11/30, p.38
Innovation is changing old ideas on incentives, 7/27, p.24
Lincoln story: Incentives work, 7/27, p.27

India:
Better Indo-Thai economic relations seen, 9/28, p.60
Chemical fertilizer industry, 12/7, p.68
India cutting dependence on foreign capital, 8/24, p.52
Indian bank announces tighter credit curbs, 8/3, p.56
India seeks more industry, 9/21, p.64
India shields minerals from foreigners, 7/20, p.60
India's trade deficit hits 12-year low, 11/23, p.60
New industrial facilities spur India's growth, 10/26, p.60
Twelve large mineral belts found in India, 12/21, p.56

Indonesia:
Indonesia's welcome mat out for foreign venture capital, 7/20, p.24

Induction Heating:
Bending large diameter pipes, 8/31, p.18

Industrial Development:
Developing economies—is the best way here . . . the best way there? 7/13, p.40
Libya promotes industrial development, 10/19, p.84
Nova Scotia—for pleasure and industry, too, 8/31, p.36

Industrial Engineering:
Developing economies—is the best way here . . . the best way there? 7/13, p.40

Industrial Espionage:
Industrial cloak and dagger, 12/28, p.22

Industrial Films:
Employees don't have to be 'bad actors,' 11/30, p.9
Lights! Camera! Disaster? 10/26, p.48

Industrial Shows: See Trade Shows

Industrial Supplies:
Industrial machinery index dropped in May, 7/27, p.53
Industrial supplies show sales decline, 7/6, p.63

Industry's Public Image:
Change brings business to trial, 10/19, p.15
Industry explains itself, 8/31, p.26

Inflation: Also See Business Economy
Continued inflation could devalue dollar, 12/7, p.21
Curbing hefty wage hikes seen as key to inflation lid, 10/19, p.28
Has inflation got you down? 12/28, p.32
Inflated world waits for U. S. to take charge, 7/6, p.66
Inflationary pressures plague world's industrialized nations, 9/7, p.23
'Inflation can be halted without job decline,' 11/2, p.56
Learn to live with inflation, 12/14, p.26
'Must have guidelines to overcome inflation,' 7/13, p.58
Shocks of 1970 weigh on outlook, 12/28, p.40
Surveyed execs feel inflation will continue, 12/21, p.17
Which way out of wage inflation? 11/2, p.47

Information Storage & Retrieval:
A step toward cheap mass memory, 7/6, p.22
Hardware for an avalanche of data, 8/17, p.34
Manufacturing set to tap surging data transmissions, 12/28, p.47
Portable teletypewriters use telephone services for retrieving information, 10/5, p.20
Ultrasmall print cheaper for catalogs, data storage, 11/30, p.23

Innovation:
'Mousetrap' that's better isn't enough; many resist change, 10/19, p.32

Inspection & Testing:
Acoustical holography, 12/7, p.20
Acousto-optical imaging shows imperfections, 8/10, p.24
Continuously measuring flatness of flat rolled steel products, 9/7, p.20
Detecting nitrogen in oil, 7/27, p.20
Direct measurement of oxygen in molten steel, 8/10, p.24
Engine analyzers ease auto mechanic shortage, 10/26, p.57
Holographic nondestructive testing, 11/2, p.17
Infrared light used in nondestructive testing systems, 10/26, p.18
Infrared milk analyzer analyzes cow's milk, 11/23, p.25
Inspection of thin walled tubes via eddy currents, 11/9, p.22
Latest electron microscope, 11/16, p.22
Logical testing sequence for identifying alloys, 10/12, p.23
Made to measure, 11/16, p.63
Making accurate temperature readings of molten steel, 9/14, p.20
Measuring a shell casing while it's in flight, 11/23, p.25
Measuring oxygen and temperature of molten steel simultaneously, 12/14, p.20
Measuring the properties of adhesives, 12/28, p.19
Monitoring bearing vibration with portable device, 11/23, p.25
Noise emission for nondestructive testing, 11/9, p.24
Noncontact magnetic hardness gage, 7/13, p.21
Nondestructive testing of bumpy, uneven surfaces, 11/2, p.16
Optical pyrometers, 9/28, p.23
Oscilloscopes to follow electronics' trendline, 8/31, p.59
Performance of rolling contact bearings, 10/26, p.18
Predicasts Inc. ten-year forecast on engine analyzers, 10/26, p.56
Predicasts Inc. ten-year forecast on oscilloscopes, 8/31, p.58
Quadraprobe eddy current tester, 11/2, p.17
Radiation gages that measure steel thickness, 9/7, p.21
Reliable, low cost traffic speed measurement by low power radar devices, 10/19, p.31
Remote analysis of smokestack emissions, 11/30, p.27
Techniques for remote optical detection of trace contaminants, 9/21, p.24
Write your own test routine for process control computer, 12/21, p.23

Instruments & Controls:
Acoustic signals accurately measure ship's speed, 12/28, p.18
Electronic meter readers, 11/16, p.22
Measuring geodic distances, 7/13, p.21
Navigation systems for hikers, 12/14, p.20
Retrofitting surface plates with air bearing stage, 12/21, p.22
Synthetically grown gallium phosphide crystal lamps for telephones and switchboards, 7/13, p.21

Insurance:
Annual travel insurance can save you money, 7/6, p.9

Are high risk drivers high risk employees? 7/13, p.9
Can rising medical costs be cured? 11/9, p.28
Don't go boating without insurance, 7/13, p.10
Insurers wash hands of pollution liability, 8/10, p.15
Now — insurance covers organ transplants, 9/28, p.10
Paying off car loan may end insurance coverage, 12/14, p.10
Predicting repair costs of autos, 11/30, p.26
Serious auto crash? You lose on insurance, 8/3, p.10
Valuable possessions? Check insurance, 12/7, p.10
Will home insurance pay off in full? 10/26, p.10
Work injuries are lower—but cost is up, 10/12, p.58
You need disability income insurance, 11/2, p.10

Interest Rates:
What to expect of interest rates, 7/27, p.10

Internal Revenue Service:
IRS 'prepares' tax returns, 12/14, p.23
IRS ruling paves way for more public interest lawsuits, 11/30, p.17

International Longshoremen's & Warehousemen's Union:
Pacific dockworkers seek job security, 11/30, p.28

International Operations:
Build your export around free trade zones, 12/7, p.9
Double your market: Sell overseas, 9/14, p.51
Eastern European ventures possible? 7/27, p.23
EEC report critical of U. S. subsidiaries, 7/6, p.26
European operations will grow, 8/24, p.52
Europeans seen as no threat in U. S., 12/21, p.19
Foreign sales buffer U. S.-based firms' profits, 12/7, p.13
Global firms to become key in world of business, 11/2, p.20
Iacocca move gives Ford 'foreign' time, 12/21, p.15
Indonesia's welcome mat out for foreign venture capital, 7/20, p.24
International investment forum proposed, 8/10, p.64
There's a new way to borrow foreign money, 7/20, p.60
U. S. branches overseas are prospering, 7/13, p.60
What happens to retired international executives? 12/14, p.60
World business faces bumpy growth in 1970s, 12/21, p.18
World car, truck markets boom, 7/27, p.57
Your man in Timbuktu needs help, 10/5, p.36

Interstate Commerce Commission:
ICC grants rail freight increases, 11/16, p.15
ICC: One more freight rate case, 8/17, p.55
Trucking industry alerts defense squad, 11/2, p.57

Inventories:
Easing inventory task, 12/21, p.9
Firms battle rising inventory costs, 10/5, p.53
Gap between inventory theory and practice, 9/14, p.21
Inventories, sales show no big change, 8/24, p.56
Inventory reductions still far from dead, 11/16, p.62
Plants keeping lid on inventories, 11/30, p.59
Taming the money-eating monster: Inventory, 11/30, p.53

Investments: Also See Foreign Investments
A bigger social voice for stockholders? 7/6, p.67
Big risks assure big payoff? 12/28, p.10
Bonds: Big payoff vs. early redemption, 11/9, p.10
Convertible bonds vs. uncertain mart, 7/27, p.44
Cost of small investment cuts return, 8/17, p.10
Dare you sell that company stock? 8/17, p.10
Does 'book value' signal a winner? 8/24, p.10
Federal S&L can pay your bills, too, 10/19, p.10
Good profits record can boost a stock, 11/16, p.10
High risks in commodities require investor courage, 10/12, p.43
High tax bracket? Invest for growth, 11/30, p.10
How dollar cost averaging pays, 9/21, p.34
How to play Santa with stock, money, 10/26, p.10
Invest in bank stocks? Dividends up, 7/6, p.10
Let municipal bonds pay alimony, 8/24, p.10
Lock up that profit—but postpone gain, 10/26, p.10
Long-term investors do best, 8/31, p.10
Loss vs. investment position, 12/14, p.10
Must hold option stock for three years, 8/10, p.10
Mutual savings banks offer fund, 11/9, p.10
New mutual funds stress high-grade bonds, 10/12, p.10
Panama economy active; investment openings good, 12/28, p.44
'Phantom stock' vs. options, 9/21, p.10
Pick a stock with a special angle, 12/14, p.48
Portuguese liberalizing investment rules, 8/24, p.52
Preferred stocks offer high yields, too, 9/21, p.10
Put child's savings bonds in his name, 7/20, p.10
Real estate investment trust wins favor as inflation refuge, 10/26, p.41
Savings bond payout now attractive, 9/7, p.10
Securities belong in safe deposit box, 8/31, p.10
Short-term losses vs. high taxes, 7/6, p.10
Should you buy aerospace stocks? 9/14, p.10
Should you invest in bank stocks? 12/7, p.10
Should you invest in chemical stocks? 8/10, p.10
Should you invest in health care stocks? 10/5, p.10
Should you invest in new stock issues? 7/13, p.10
Should you invest in paper stocks? 11/2, p.10
Should you invest in resort land? 12/14, p.10
Should you invest in restaurant stocks? 12/21, p.10
Should you invest in retail store stocks? 11/23, p.10
Should you invest in rubber stocks? 10/19, p.10
Should you invest in the paper industry? 7/20, p.10
Tax-exempt bonds best for support plan, 7/13, p.10
U. S. capital investments in Australia up 25.7%, 12/28, p.44
Variable annuities vs. inflation, 8/3, p.10
Well-known stocks recover fastest, 9/28, p.10
What to expect of interest rates, 7/27, p.10
What you can do before yearend to cut taxes, 11/30, p.48
Where to look for dividend gains, 12/28, p.10

Ireland:
First Irish conglomerate in the making, 12/14, p.60
Industry is blossoming in Ireland, 11/16, p.64

Iron Ore:
Canadian iron ore expansions planned, 9/7, p.18
Iron ore expansions in Canada continue to mount, 9/21, p.22
Tax changes prompt Canadian iron ore producers to expand, 9/14, p.16

Israel:
Israel forging aluminum, 9/14, p.64

Italy:
Increased taxes aimed at inflation, 9/14, p.64
Strike effects still plague Italian industry, 11/2, p.52

J

Jamaica:
Jamaica's Small Businesses Loan Board activity increases, 11/23, p.60
Jamaica studies increased industrial activity, 9/28, p.60

Japan:
Adjustments to soothe U. S., Japan relations to be 'painful,' 11/9, p.19
Aluminum consumption boom headed by explosion in Japan, 9/7, p.58
Appliance imports from Japan on rise, 11/9, p.20
Aussies ready to sell uranium to Japan, 10/5, p.60
Exports to Japan increase significantly, 7/13, p.55
Firms readying for yen revaluation, 8/10, p.64
Japan drops number of restricted import items, 12/28, p.44
Japan, EEC hold trade talks, 8/3, p.56
Japanese economic growth strong but slower in 1970s, 8/31, p.23
Japanese foresee falloff in exports, 7/13, p.60
Japanese increasing nuclear power plans, 11/30, p.64
Japan eyes know-how of American management, 9/7, p.24
Japan increasing economic aid, 9/14, p.64
Japan looks to the ocean, 11/23, p.60
Japan looks to USSR and Eastern Europe, 9/7, p.54
Made in U.S.A. or Japan? 12/21, p.26
May seem agonizingly slow, but Japan is opening up trade, 8/17, p.16
Pollution may force industry from Japan (to Australia), 9/28, p.60
Prefabs may alleviate Japanese housing shortage, 10/12, p.60
Steelmen eye success in Japan, 11/23, p.18
Tomorrow's steelmaking aired at world conference in Tokyo, 10/19, p.37
U. S., Japan rattle sabers over dumping, 9/14, p.13

Jobs:
Business, DoD to aid their laid-off workers, 9/7, p.53
Compromise alters job safety bill, 12/7, p.17
Computerized job matching expanded, 7/27, p.51
Corporations 'have a heart,' finance fired execs job hunt, 9/14, p.17
Engineer grads find fewer openings, 10/5, p.22
Equal job opportunity push is on, 8/10, p.11
Feminism begins at $10,000, 7/20, p.9
Financial executives lead recovery push, 8/10, p.26
'Holding pattern' for scientists is must, 12/14, p.25
Job opportunities for women still sparse at the top, 10/12, p.18
Jobs study reveals shortcomings, 10/5, p.59
Labor study looks at job prospects, 8/3, p.55
Let employees pick their own jobs? 8/17, p.9
Moonlighting policies vary, but more firms ignoring it, 7/6, p.24
More aid for aerospace workers, 9/21, p.63
More managers pound the bricks, 7/27, p.11
Old World workers ease skill shortage, 7/13, p.32
Soft economy cuts into hard core, 8/24, p.11
Some tips on improving your resume, 12/7, p.10
Sorry, no openings, 11/2, p.42
Summer job program disappointing, 7/13, p.59
There's still room at the top, 8/31, p.32
Think twice before changing careers, 8/10, p.10
Veterans get job help, 12/14, p.59
Written job contracts win favor, 10/26, p.10

K

Kitchens:
Housewives' dream: Changeable kitchen, 8/17, p.22

Korea:
Koreans are leery of U. S. textile quotas, 12/21, p.56

L

Labor:
Absenteeism plagues autodom; Ford proposes stiffer control, 8/17, p.13
'Ag-imp' victory boosts UAW auto talk stock, 10/12, p.14
Aluminum Workers International not thinking merger with United Steelworkers of America, 11/30, p.28
Auto labor talks ahead of schedule in 'nitty gritty' area, 8/3, p.18
Auto labor talks start but drama still a month away, 7/20, p.13
Auto settlement puts pressure on steel in '71, 11/23, p.14
Auto strike ripples to be far-reaching, 9/21, p.15
Auto supplier follows GM pattern, 12/14, p.18
Basic steel sets labor talk lineup, 8/17, p.22
Battle lines forming over auto contract, 8/24, p.13
Bills would protect unionists' rights, 7/6, p.67
Building labor unions called 'monopolistic,' 7/13, p.18
Business, labor plan to review arbitration, 8/17, p.23
Can AMC win compact UAW settlement? 11/30, p.16
Can 'Professor' Woodcock sidestep Reuther's shadow? 9/28, p.15
Caterpillar sets ag-imp labor pattern, 12/21, p.14
Curbing hefty wage hikes seen as key to inflation lid, 10/19, p.28
Detroit automakers break into smiles, 8/31, p.61
Europeans innovate to meet labor needs, 11/23, p.25
Fire insurance for auto talks? 8/3, p.55
'Fireside chats' kindle understanding, 10/5, p.46
Firm finds success in four-day week, 12/21, p.24
Food employers seek firing of drug users, 8/17, p.22
Forgers see labor law reform as must, 11/23, p.13
GM contracts—1 down, 17 to go, 11/23, p.13
GM impact to show in ag-imp labor talks, 11/23, p.13
Grievances rise with job changes, 10/5, p.21
Import, labor questions clouding shoe outlook, 11/16, p.59
Industry conferences emphasized . . . USWA builds in more muscle, 11/16, p.13
Jobless engineers get Labor Dept. aid, 11/9, p.59
Labor attorney says law is backfiring, 9/28, p.24
Labor relations experts see trouble ahead, 10/5, p.18
Labor tail wags lagging economy, 12/7, p.22
Labor unrest adds impact to downturn, 7/20, p.53
Manpower measure appears dead, 9/21, p.63
Mounting local grievances cloud auto labor peace outlook, 8/10, p.19
National Labor Relations Board reform dead for 1970, 11/2, p.51
Negotiating's not all bluff, 9/28, p.27
New head for Senate labor group, 11/23, p.59
NLRB can't force compensation, 9/14, p.63
Old World workers ease skill shortage (at Waterbury, Conn.), 7/13, p.32
Pacific dockworkers seek job security, 11/30, p.28
Pattern set for shoe labor talks, 10/19, p.21
Pieces of pattern emerge for 1971 steel labor talks, 9/7, p.19
Public labor is fertile field for increased unionization, 8/17, p.54

Put 'productivity' on bargaining table, 12/14, p.21
Railroad labor crisis: Why does it crop up so regularly? 9/21, p.17
Rail strike is off . . . temporarily, at least, 11/9, p.15
Refinery workers begin labor talks, 12/21, p.25
Sparring begins as auto labor talks head into main event, 9/7, p.16
Steel labor incentive problem on way to being solved, but . . ., 7/20, p.20
Steelworkers look to mergers for growth, 11/2, p.14
Swiss face tighter labor supply, 8/17, p.56
Tank truck Teamsters heading for labor peace? 12/14, p.14
UAW, GM position papers set tough tone for labor talks, 7/27, p.14
UAW strike against GM could extend into 1971, 11/2, p.13
Union rank and file rejecting more pacts, 8/24, p.22
USWA conclave may be preview, 9/28, p.16
USWA's Abel wants unity, vents dissidents' claims, 10/5, p.15
USWA takes firm stance, 10/12, p.11
Watch out for phony labor newspaper racket, 7/6, p.9
What Woodcock won for his boys, 11/23, p.11
Where will GM settlement lead? 11/23, p.11
Whitecollar union drives follow trend, 7/27, p.17
Who is a successor? 11/30, p.63
Why do they go union? 11/23, p.47

Labor Turnover:
Computer attacks personnel turnover, 11/2, p.46

Land Use:
Use plant backyard for fun and profit, 9/14, p.9

Languages: See Foreign Languages

Lasers:
Laser has proved itself in optical tooling, 7/20, p.27
Laser holograms may soon guide U. S., 8/24, p.20
Laser lighthouse in Australia, 9/21, p.24; 12/28, p.19
Laser light waves bent by sound, 10/19, p.30
Laser that is smaller than a grain of sand, 9/14, p.21
Laser transfer printing, 10/12, p.25
Latest laser beam carries a billion bits of data a minute, 11/9, p.24
New jobs for lasers include cutting clothing patterns, 7/27, p.20
Nuclear power chief sees laser power line, 8/24, p.13
Space laser communications could profit from analog transmission method, 7/27, p.20
Turntable laser developed, 8/31, p.18
Ultrasonic memory cells from light amplified sound waves, 11/9, p.24
Ultrasonic modulation can be key to application of laser to data processing, communications, and video film recording, 11/30, p.27

Latin America:
U. S. businessmen leery about Latin investments, 8/17, p.56

Lawn & Garden:
Encourage visits from your bird friends, 11/16, p.10
How to solve water runoff woes, 8/17, p.10

Lead:
Lead tax bill gets boost, 8/24, p.51

Leasing Plans:
Leasing frees capital, 8/17, p.9
Let lessee make land improvements, 10/19, p.10
Renting often cheaper than buying, 12/21, p.10
Tire leasing only beginning for FTC? 11/23, p.22

Liability: See Product Liability

Libya:
Libya promotes industrial development, 10/19, p.84

Lighting:
Compact lamp rivals sunlight, 10/19, p.24
Photoelectric troubles? 10/19, p.30

Loans & Mortgages:
Borrowing? Consider second mortgage, 7/20, p.10
How to finance that new appliance, 10/5, p.10
It's easier to buy an expensive house, 11/23, p.10
It's still not a good time to borrow, 10/12, p.10
Jamaica's Small Businesses Loan Board activity increases, 11/23, p.60
Looking for financing for a small business? 10/5, p.9
Make as big a down payment as possible, 12/21, p.10
Meany questions U. S. loans to business, 8/24, p.51
Paying off car loan may end insurance coverage, 12/14, p.10
Restrictions on business loans may be easing, 10/19, p.25
Small business loans peak at $709.6 million, 8/10, p.62
Technical firm seeking loan must buck local tendencies, 7/6, p.66
What's your real finance cost? 9/21, p.10
What to expect of interest rates, 7/27, p.10

Lobbyists:
Lobbyists or . . . corporate ambassadors? 10/19, p.64

Lumber:
Automated equipment may reduce costs of drying lumber, 8/10, p.20
Automated sawmill comes to U. S., 7/6, p.23
Gradual housing uptrend lifts outlook for lumber, 10/26, p.58
Is lumber order flurry sign of housing pickup? 9/7, p.58
Lumber orders grow, now top production, 9/28, p.58
Lumber producer to wed wood, plastic, 9/21, p.24
Lumber production, shipments decline, 8/10, p.59

M

Machinery:
French firm invades press brake market, 8/3, p.17
Plastics machinery goes solid state, 11/23, p.24
Used machine market too erratic to nail, 8/31, p.60

Machine Tools:
Buyers waiting for Machine Tool Show, 8/31, p.15
Fluidics continues to mature in machine tools, 7/20, p.26
Machinery builders should demand more, 8/3, p.19
Machine tool builders eye new two year show cycle, 10/12, p.21
Machine tool builders raise pressure in plastics machinery market, 7/13, p.44
Machine tool sales continue to lag, 7/27, p.16
Machine Tool Show hints of brighter things to come, 9/28, p.12
Machine Tool Show: Will lookers become buyers? 9/21, p.13
Making cams by using numerically controlled equipment, 9/7, p.20
Minicomputers figure in maximarket, 9/21, p.49
Much stronger cutting tools, 10/5, p.20
The four brothers of Santa Barbara d'Oeste (Imor lathes), 8/31, p.47
Tool buyer interest sparked by show, 11/2, p.19

Magnesium:
National Lead bets on magnesium, 7/13, p.19

Maintenance:
Center automates computer repair, 12/21, p.22
Engine analyzers ease auto mechanic shortage, 10/26, p.57
Maintenance to the fore! 9/7, p.44
Repairing embossed steel, 10/19, p.31
Strengthen your maintenance department, 10/12, p.9

Management:
Boards of directors . . . power, policy, and public opinion, 10/19, p.38
Business games for fun and profit, 7/6, p.28
He manages to produce engines, 11/2, p.27
Management of complexity gets billing at Metals Show, 10/26, p.13
Responsibility, not paternalism, will turn on black workers, 8/31, p.13
Separating art from science in management, 9/7, p.9
Strengthening supervisors' role, 11/9, p.9
System finds potential supervisors, 8/10, p.26
You don't have to be big to succeed, 10/19, p.49

Management Development:
Are you letting managers manage? 10/19, p.9
Are you promotable now? 12/14, p.36
Are your managers grooming their successors? 10/19, p.9
Eeny, meeny, miney . . . supervisor? 11/16, p.28
Firms find managers not ready for change, 8/10, p.15
Foreman's needs and goals spotlighted in Purdue study, 12/28, p.13
Give employees some decisions, 10/12, p.9
In a class by himself, 9/28, p.45
Learning today for 1985, 12/7, p.50
Marketing: A route to executive suite? 12/7, p.23
Might you turn down that big promotion? 11/9, p.10
Supervisory schizophrenia, 12/21, p.36
System finds potential supervisors, 8/10, p.26
Trials and tribulations of the neophyte manager, 8/24, p.24
Where management development can slip, 9/14, p.9

Management Information Systems:
Fight back with a management information system, 12/7, p.54

Management Traits:
Does familiarity breed contempt? 8/10, p.52
Finding managers with 'cool,' 12/7, p.28
How's your acting? 12/21, p.9
Implementing policy or how to get things done, 8/17, p.39
Ingratiating personality aids manager, 9/28, p.9
Ready yourself for promotion, 7/20, p.10
Scheduling vs. procrastination, 9/7, p.9
Selling ideas up the organization, 8/3, p.24
Should you be delegating more work? 7/6, p.9
Speaking of reports . . ., 7/27, p.9
Speed reading . . . student be wary, student be quick, 8/10, p.50
Tell it like it is, 12/28, p.9
Unaccustomed as you may be . . . (public speaking), 9/14, p.9
Understanding: Easy to say, hard to get, 7/13, p.48

Managers: See Problems of Managers

Manpower Market:
Demand for executives skids, 11/2, p.19
Engineers feel pinch of budget cutbacks, 7/6, p.25
Europeans innovate to meet labor needs, 11/23, p.25
From junior military officer to junior executive, 11/9, p.25
Import of engineers may be stemmed, 9/21, p.16
Mining must hurdle manpower problems, 11/23, p.26
More firms quit campus recruiting, 10/12, p.26
Sorry, no openings, 11/2, p.42
Technical jobs hit ten-year low, 11/23, p.27

Marine Research:
Deep sea drilling project, 7/6, p.22
Soviet undersea research aimed at maintaining men at extreme depth, 11/16, p.23
Space technology locates tuna, 11/2, p.16
Sub fits tender like hand in glove, 8/31, p.15

Marketing: Also See Sales & Marketing
Franchises may solve costly small orders, 8/24, p.22
Get marketing, production together, 8/3, p.43
How to go to market . . . direct or distributor? 8/10, p.39
It's selling as usual for most firms, 8/10, p.57
Marketing abroad is complicated task, 12/7, p.15
Marketing: a route to executive suite? 12/7, p.23

Mass Transit:
Magnetic levitation could dramatically improve mass transit, 9/21, p.24
Mass transit plans get federal boost, 11/2, p.20
Smaller systems may crack transit market for monorails, 7/6, p.27
Transit plans include innovations, 12/28, p.43

Material Handling:
Gain to follow decline for handling equipment, 11/23, p.55

Mattresses & Boxsprings:
Consumer wants quality mattresses, box springs, 9/14, p.61
Predicasts Inc. ten-year forecast on mattresses and boxsprings, 9/14, p.60

Measuring:
Made to measure, 11/16, p.63
Measuring concrete thickness, 10/26, p.21
Noncontact magnetic hardness gage, 7/13, p.21
What's the matter with the meter? 7/12, p.24

Medicine:
Acoustical holography shows muscular structures, 12/7, p.20
An aspirin substitute, 8/3, p.19
Antibiotics in animal feeds being studied, 7/13, p.20
Caffeine increases effectiveness of phyleomycin, 10/19, p.30
Can rising medical costs be cured? 11/9, p.28
Check heart performance in a minute, 7/6, p.22
Computer aided diagnosis of illness, 7/20, p.27
Computer analysis of schizophrenia, 11/9, p.24
Computers to assess changes of men in space, 11/9, p.22
Computer system at state mental hospital, 7/6, p.22
Conversation with blind-deaf people, 8/10, p.24
Diagnosis with radioactive iodine, 11/9, p.22
Disposable artificial kidneys, 8/3, p.20
Efficient artificial muscle, 8/10, p.20
Even aspirin can be harmful, 10/5, p.22
Fitting contact lenses, 8/17, p.21
Hospital data center for diagnosis, 10/26, p.19
Inflatable stretcher provides superior protection, 7/20, p.27
Kidney thawed without tissue damage, 8/10, p.20
Mathematics or intuition in designing drugs? 10/12, p.25
More accurate blood pressure measurement, 8/10, p.24
Planting computers or radios inside the body, 11/23, p.25
Plants offer virtually untapped drug sources, 10/12, p.25
Plastics can be made self-sanitizing, 8/3, p.19
Research goal: Lower dental costs, 12/28, p.10
Space research speeds medical technology, 11/9, p.24
Take care of that ol' ticker, 9/7, p.46

Taking a protein apart one piece at a time, 8/17, p.20
Telemetry comes to intensive care, 7/13, p.21
Throwaway medical thermometers, 9/7, p.21
Understanding how the brain regulates body functions, 8/24, p.21
What happened to the hack company doctor? 8/24, p.29
You can see a psychiatrist via TV, 8/17, p.21

Meetings:
GE eyes meeting business with national closed-circuit TV, 7/20, p.23
How good are your meetings? 10/5, p.9
Magic meeting shortener, 11/23, p.9
Meet at a resort? It pays off, 12/14, p.9

Mergers & Acquisitions:
How do you sell your company? 11/2, p.37
In case of merger, don't push panic button, 8/3, p.35
Merger accounting rules compromised, 8/10, p.12
Merger law appears satisfactory, 7/6, p.67
Merger pace still lagging, 10/12, p.26
Mergers continue to lose popularity, 7/13, p.17
Mergers with silver linings, 12/28, p.37
New cast may be ready to reopen merger show, 10/26, p.24
Pooling of interest accounting slapped, 7/6, p.23
Steelworkers look to mergers for growth, 11/2, p.14

Metallurgy:
A stronger AISI 1010 steel, 11/2, p.16
Steel fiber that looks like wire but doesn't act like it, 10/26, p.21

Metal Production:
Nonferrous metal cutbacks lay base for price stability, 11/2, p.56
Various gases modify molten metals, 12/21, p.23

Meter Readers:
Electronic meter readers, 11/16, p.22

Metric System:
Associations size up metric changeover, 8/31, p.14
IFI calls for better metric standards, 8/3, p.21
Metric changeover: What impact on U. S. trade? 8/31, p.55
NASA goes metric in reports, 10/19, p.83
What's the matter with the meter? 7/13, p.24

Mexico:
U. S., Mexican relations improve, 7/20, p.26

Microfilm:
Hardware for an avalanche of data, 8/17, p.34
Ultrasmall print cheaper for catalogs, data storage, 11/30, p.23

Military:
Army tries buying off the shelf, 10/12, p.24
How's your policy for military reservationists? 9/21, p.9
Veterans get job help, 12/14, p.59
What's with the draft, 9/7, p.38

Minerals:
Twelve large mineral belts found in India, 12/21, p.56

Mining:
Aussie firm plans deep-sea mining, 12/28, p.44
Communicating with trapped miners, 10/19, p.31
Crushing ore at the stope, 9/14, p.21
Cutback in minerals research? 7/27, p.51
Development of underground mining expected to double copper output in Zambia, 12/21, p.56
Metal shortage possible by 2000, 10/19, p.80
Mining in Tunisia is expanded, modernized, 12/21, p.56
Mining must hurdle manpower problems, 11/23, p.26
Mining with tiny beams of electrons, 10/12, p.23
Using neutron activation for mineral exploration, 9/21, p.23

Minority Groups:
Census studies minority business, 12/28, p.43
Equal job opportunity push is on, 8/10, p.11
Old World workers ease skill shortage, 7/13, p.32
Soft economy cuts into hard core, 8/24, p.11
Teleconference tells on discrimination, 10/12, p.47
Use leverage to push fair housing, 8/10, p.9

Mobile Homes:
Car concepts invade motor homes, 11/23, p.63
Knudsen back in automotive industry, 11/2, p.58
Mobile home sales remain on high level, 7/6, p.66
Mobile homes could top record sales year, 10/26, p.55

Money:
Aussies get capital without foreign ownership, 12/7, p.68
Bonus payments can be delayed, 12/21, p.9
Coming soon: One-stop financial centers, 11/30, p.10
Don't let 'bad' checks hurt your credit, 9/28, p.10
Easy credit rockets your spending, 9/14, p.10
Easy money just around the corner, 12/7, p.59
Enough money for financing projects? 11/9, p.59
Exports may get bank boost, 9/7, p.53
Firms readying for yen revaluation, 8/10, p.64
Get ready for British currency change, 12/28, p.44
How business delays paying bills, 8/3, p.49
How cash pinch affects deliveries, 8/17, p.49
How to keep up with the Joneses, 12/14, p.10
How to play Santa with stock, money, 10/26, p.10
Keep cash nestegg of two months' income, 11/16, p.10
Monetary jitters felt by Europeans, 7/20, p.25
More discount rate cuts? 11/23, p.59
Move to establish Asian currency begun, 7/20, p.60
Penn Central symptom of widespread disease, 7/6, p.11
Philippine economy being eased out of balance-of-payments crisis, 11/30, p.64
Restrictions urged on Fed's freedoms, 7/27, p.53
Savings interest key in housing outlook, 12/7, p.18
Shortage of capital makes Africa attractive, 12/14, p.60

Money-Saving Tips:
Can't save? Pretend salary has been cut, 8/10, p.10
Cost-cutting tips for building, 8/31, p.10
How to cut car depreciation expense, 7/27, p.10
How to save money on air fares, 9/14, p.10
Lower prices lure summer shoppers, 7/6, p.10
Planning long distance calls can save money, 8/24, p.9
Renting often cheaper than buying, 12/21, p.10
Saving on children's clothes, cars, 9/7, p.10
Scheduling long distance calls can save money, 9/21, p.9
Shop for that typewriter at work, 11/30, p.10
Shopping for late summer bargains, 8/3, p.10

Mortgages: See Loans & Mortgages

Motivation:
Avoiding pain in organizations, 12/7, p.47
Black and white of hostility, 9/21, p.38
Getting your people's ideas to bloom, 7/6, p.39
How's your morale? 7/20, p.35
How your company will try to turn you on, 11/30, p.38
Implementing policy or how to get things done, 8/17, p.39
Management of hostility, 8/24, p.44
People are polarizing, 7/27, p.45
What people want from their jobs, 10/19, p.52
Work and the two faces of man, 11/9, p.35
Workers need a sense of accomplishment, 8/3, p.9

Motors:
Brushless DC motors, 10/12, p.23

Moving: See Relocation

N

National Aeronautics & Space Administration:
NASA to orbit technology, 8/31, p.56

National Assn. of Manufacturers:
Change brings business to trial, 10/19, p.15

National Home Study Council:
In a class by himself, 9/28, p.45

National Labor Relations Board:
NLRB chief emphasizes efficient case handling, 10/26, p.59
NLRB reform dead for 1970, 11/2, p.51

National Machine Tool Builders' Assn.:
Buyers waiting for Machine Tool Show, 8/31, p.15
GE plans lesson in factory automation, 8/3, p.23
Machine tool builders eye new two year show cycle, 10/12, p.21
Machine Tool Show hints of brighter things to come, 9/28, p.12
Machine Tool Show: Will lookers become buyers? 9/21, p.13
New system may end payoffs, tips, trade show headaches, 9/14, p.14
NMTBA's Sharpe talks business, 11/16, p.17
Tool buyer interest sparked by show, 11/2, p.19

National Organization for Women:
NOW asks businessmen's cooperation, 8/10, p.11

Negroes: See Blacks and Minority Groups

Netherlands:
Dutch revise corporate taxes, 7/27, p.52
Irradiated foods being marketed in Netherlands, 12/28, p.18

Network Systems:
Network systems can work for you, 8/3, p.38

Newspapers:
Newspapers may soon be printed in your home, 12/28, p.19

Newsprint:
Demand for newsprint to grow 34% in 1970s, 11/9, p.57
Predicasts Inc. ten-year forecast on newsprint, 11/9, p.56

New Zealand:
New Zealand recruiting overseas, 10/5, p.60

Nickel:
High temp alloys now consume 10% of nickel, 12/14, p.58
Nickel base eutectic alloy has high temperature strength, 9/28, p.23
Nickel easing seen ahead of schedule, 10/26, p.20
Tungsten fiber reinforced nickel six times stronger, 8/24, p.20

Nixon Administration:
Lame duck Congress faces major issues, 11/16, p.16
Nixon decides to wait on depreciation reform, 12/14, p.11
Nixon, FRB's Burns agree in many economic areas, but . . ., 12/21, p.13
Nixon nudges productivity group, 12/7, p.26
Nixon's recent actions on oil, 12/21, p.55
No controls policy reiterated, 7/6, p.67
Pessimism on budget; optimism on economy, 7/13, p.16
Politics vs. the economy . . . what shots will Nixon call? 11/30, p.15
Some economic policy shift? 12/14, p.59
Transportation agency shuffle being studied, 12/21, p.13
Tribus leaves Commerce for Xerox, 12/14, p.59
White House staff power causes concern, 12/28, p.43

Noise:
Interest in noise control evident, 10/12, p.25
Machinery noise problems can be solved with properly designed sheet metal covers, 7/20, p.27
Noise can reduce your efficiency, 10/5, p.10
Noise problems in computer laboratories, 10/12, p.23
Simple solution for noise pollution? 9/21, p.23
What you can't hear might hurt you, 11/16, p.22

Nonferrous Metals:
Nonferrous metals — a hopeful prognosis, 11/23, p.17

Northeast, The:
Northeast . . . woman of many faces, 7/20, p.28

Norway:
Norway's future looks brighter, 8/3, p.56

Nova Scotia:
Nova Scotia—for pleasure and industry, too, 8/31, p.36

Nuclear Power:
Almost zero emission of radioactivity from atomic energy plants, 11/2, p.17
Benefits of neutron radiography, 11/2, p.16
Coal should help ease atomic energy stalemate, 11/16, p.24
Japanese increasing nuclear power plans, 11/30, p.64
Nuclear power falters at overwhelming demand, 9/21, p.41
Nuclear power generation to be switched to the liquid metal fast breeder reactor, 7/13, p.21
Nuclear powerplant: is it ready to be a good neighbor? 8/24, p.23

Numerical Control:
Mathematically defining a part or die, 9/21, p.24
NC outgrows machine tools, 9/14, p.41

O

Objectives: See Goals & Objectives

Oceans:
Aussie firm plans deep-sea mining, 12/28, p.44
Japan looks to the ocean, 11/23, p.60
Job description for National Oceanic & Atmospheric Administration, 10/19, p.83
Ocean ventures losing charm? 7/6, p.13
Offshore oil processed underwater 10/12, p.18
Offshore terminal study launched, 11/23, p.18

Office Decor:
Plan office space without walls, 12/21, p.24

Office Equipment:
Keep your audio-visual aids simple, 11/16, p.9
Some tips on using tapes, 7/20, p.9

Office Furniture:
Too much guest comfort? 12/28, p.9

Office Procedures:
Automatic phone answering pays off, 9/14, p.9
Battle of the thermostat, 9/28, p.44
Build an information file for speeches, 8/3, p.9
Check routing slips for needed revision, 7/13, p.9
Clerical 1 to 7 rule, 12/21, p.9
Hold for action, 11/16, p.9
How much do carbons cost? 9/28, p.9

Match filing system to your needs, 12/28, p.9
Nip long office visits in the bud, 8/31, p.9
Office inefficiency can be costly, 8/24, p.21
Re-evaluate mailing procedures, 7/20, p.9
Saying it with tact, 8/10, p.9
Stick to one page, 8/17, p.9
Turn gripes to suggestions, 11/30, p.9
What to do about people who don't return calls, 9/14, p.9

Oil: See Petroleum & Petroleum Products

Organization:
Network systems can work for you, 8/3, p.38

Osmosis:
Pure water by reverse osmosis, 8/24, p.21
Reverse osmosis goes commercial, 12/7, p.19

P

Pacific Northwest:
Pacific Northwest industries face power shortages, 8/31, p.16

Packaging:
Flexible packaging wraps future in plastic, 10/19, p.79
Packaging, advertising elevate beer's image, 12/14, p.57
Packaging design key: Freedom, 10/5, p.9
Packaging innovations aid cost cutting, 11/9, p.53
Packaging reduces garbage problem, 10/12, p.14
Packaging to grow with user industries, 11/9, p.18
Predicasts Inc. ten-year forecast on commercial converted flexible packaging materials, 10/19, p.78
Problems with packaging cleanliness? 10/26, p.19

Paints: Also See Coatings
High gloss trim paints under attack, 8/10, p.20
Paint reacts to new pressures, 11/16, p.42
Simpler electrodeposition of paint, 10/26, p.18

Pakistan:
Better communications slated for Pakistan, 11/9, p.60
Coal discovered in West Pakistan, 11/23, p.60
Pakistan to bolster industrial growth, 9/7, p.54
Taxation modified in Pakistan, 9/28, p.60

Panama:
Panama economy active; investment openings good, 12/28, p.44

Paper & Paperboard:
Demand for newsprint to grow 34% in 1970s, 11/9, p.57
Dry methods of papermaking, 9/7, p.20
Export demand will give boost to wood pulp, 12/7, p.65
Output of construction paper, board is sagging, 7/6, p.65
Paper industry eyes bigger foreign market, 11/9, p.58
Papermakers stalled by technology, 8/10, p.42
Predicasts Inc. ten-year forecast on construction paper and board, 7/6, p.64
Predicasts Inc. ten-year forecast on newsprint, 11/9, p.56
Predicasts Inc. ten-year forecast on wood pulp, 12/7, p.64
Should you invest in the paper industry? 7/20, p.10
White paper from brown, 8/3, p.20
World linerboard capacity to increase significantly, 7/6, p.63

Paperwork:
Speaking of reports . . ., 7/27, p.9

Parties:
Christmas party: Myth or McCoy? 12/14, p.49
Will your party be deductible? 11/16, p.9

Passports:
Need a passport? Apply now, 12/21, p.10

Patents:
Good progress on pollution patents, 10/26, p.59
Industrial cloak and dagger, 12/28, p.22
Internationalization of patent standards, 12/14, p.60
Inventing changes in the patent system, 9/21, p.28

Pensions:
House panel preparing bill to police private pension plans, 8/17, p.19
Now—withhold tax from annuity, 11/2, p.10
Treasury pension plans cause concern, 8/10, p.63

Personal Finance: See Investments

Peru:
Peru limits foreign investments, 8/10, p.64

Petroleum & Petroleum Products:
An improved gun type oil burner, 12/21, p.22
Bags may minimize oil spill pollution, 9/21, p.16
Commerce panel sees leadless fuel by 1974, 7/20, p.15
Detecting nitrogen in oil, 7/27, p.20
Eating up oil spills, 12/21, p.22
Federal Trade Commission begins energy probes, 10/26, p.59
Focus on East German oil refinery, 7/13, p.60
Gas bill fuels talks on wellhead price, 11/30, p.26
Gasoline lead tax down but not out, 12/28, p.43
Gas pipeline to North Slope eyed, 7/27, p.15
Industry credibility drops with oil spill, 7/27, p.22
Lead-free engines trigger antiknocks, 8/10, p.16
Lead tax bill gets boost, 8/24, p.51
Limits on Canadian oil could mean winter troubles, 8/24, p.51
Mideast terrorists could affect U. S. oil, 9/21, p.25
Nixon's recent actions on oil, 12/21, p.55
Norway's future looks brighter, 8/3, p.56
Ocean oil pollution gets NATO action, 12/7, p.27
Offshore oil processed underwater, 10/12, p.18
Oil industry faces engine problems, 10/12, p.63
Oil refinery nearing completion in South Africa, 11/23, p.60
Oil wastes can improve soil, 9/28, p.23
Only a third of oil reserves off West Coast are tappable, 8/10, p.62
Petroleum Council plans energy study, 11/23, p.16
Petroleum industry pokes holes all over the world, 7/27, p.37
Refinery workers begin labor talks, 12/21, p.25
Shortage of low sulfur fuel oils seen relieved, 10/26, p.21
South Africa seeks offshore oil, 8/31, p.56
U. S. puts oil rules in effect, 10/12, p.59

Philippines:
Philippine economy being eased out of balance-of-payments crisis, 11/30, p.64

Physical Fitness:
Take care of that ol' ticker, 9/7, p.46

Pipe:
Bending large diameter pipes, 8/31, p.18
Plastic molds pipe markets, 8/24, p.39
Plastics gaining ground in fight for pipe market, 11/2, p.55
Predicasts Inc. ten-year forecast on plastic pipe, 11/2, p.54

Planning:
Boards of directors . . . power, policy, and public opinion, 10/19, p.38
Fight back with a management information system, 12/7, p.54
Planning can make your days 'longer,' 12/14, p.9
You don't have to be big to succeed, 10/19, p.49

Plant Tours:
Need overseas shop tour introductions? 11/2, p.9

Plastics:
Autos take shine to plastics, 11/9, p.58
Carbon fiber prepreg goes commercial, 10/19, p.29
Europe's plastics boom prompted by necessity, 8/24, p.53
Flexible packaging wraps future in plastic, 10/19, p.79
Forming thermosetting resins from pyrrone polymers, 8/24, p.20
Furniture makers told to push plastics, 12/7, p.25
Getting rid of used plastics, 9/14, p.21
Helicopter driveshafts made of plastic-fiber composite, 10/19, p.31
Low pressure injection molding attacks size limits in plastics, 7/27, p.22
Lumber producer to wed wood, plastic, 9/21, p.24
Machine tool builders raise pressure in plastics machinery market, 7/13, p.44
Magnetized plastic sheets to reshape sign industry, 7/20, p.27
Nothing but growth for reinforced plastics, 10/12, p.57
Photoplastics cut partsmaking costs, 8/17, p.21
Plastic molds pipe markets, 8/24, p.39
Plastic overlay to prevent tooth cavities, 11/16, p.23
Plastics can be made self-sanitizing, 8/3, p.19
Plastics gaining ground in fight for pipe market, 11/2, p.55
Plastics machinery goes solid state, 11/23, p.24
Plastics that will succumb to bacterial attack? 10/12, p.23
Polymers that degrade in water, 8/31, p.18
Predicasts Inc. ten-year forecast on plastic pipe, 11/2, p.54
Predicasts Inc. ten-year forecast on reinforced plastics, 10/12, p.56
Strong growth seen for polyethylene, 12/7, p.20
Unbreakable plastic replacing glass, 12/7, p.20

Plating:
Effective method for the small electroplater, 10/5, p.22
Heavier deposits from brush selective plating, 8/17, p.20

Platinum Metals:
South African platinum metals venture near, 9/14, p.27

Poland:
Polish metallurgical complex to expand, 11/2, p.52

Politics:
Moving to another city? Watch for political pressure, 11/23, p.22
Political butterfly hunting, 10/26, p.26
Politics vs. the economy . . . what shots will Nixon call? 11/30, p.15
Tax issues litter state ballots, 11/2, p.17

Pollution:
Air pollution control activities summarized, 12/28, p.44
Almost zero emission of radioactivity from atomic energy plants, 11/2, p.17
Animal waste pollution, 9/28, p.23
Auto exhaust test gets tighter, 11/16, p.15
Automen speak out against demands, 11/30, p.69
Automobile exhaust cleanup, 9/14, p.20
Auto pollution solutions, 10/5, p.22
Award for pollution fighting? 7/27, p.51
Bags may minimize oil spill pollution, 9/21, p.16
Ban on throwaways gaining momentum, 10/26, p.20
Blossoming of pollution control market tied to emission codes, 8/17, p.14
Bond asked to back antipollution pledge, 11/16, p.18
Bottler trades cola for litter, 7/20, p.20
Brown fumes eliminated, 11/30, p.26
Can 1899 act clean our waters? 12/7, p.11
Chicago bans phosphorus in detergents; will others follow? 10/26, p.17
Class action suits . . . will justice be served or swamped? 11/9, p.11
Clean air bill makes Detroit shiver, 9/21, p.67
Coke oven pollution battle may escalate for steelmakers, 12/28, p.16
Commerce panel sees leadless fuel by 1974, 7/20, p.15
Commission report will be pollution benchmark, 7/13, p.59
Computer program to calculate stack emission concentrations, 10/19, p.30
Detroit cokemakers pledge to control their air pollution, 9/14, p.24
Eating up oil spills, 12/21, p.22
Emissions, not fuels, urged as U. S. role, 7/20, p.16
Enforcement or commitment — which will fight pollution? 11/9, p.16
Environmental Protection Agency's Ruckelshaus says pollution is everybody's fault, 12/21, p.16
Environment report: Portent vs. content, 8/24, p.17
Excise taxes as pollution carrot, 12/7, p.67
Fast pace in antipollution technology complicates buying, 7/6, p.13
Firms preach one line, practice another, 9/7, p.53
GM consolidation may speed smog war, 9/14, p.67
Good progress on pollution patents, 10/26, p.59
GSA experiments with dual fuel cars, 11/2, p.12
Heat on polluter turns heat off, 8/31, p.24
Iacocca rebuts antiauto critics, 8/31, p.14
If pollution standards boost product prices . . . 10/19, p.83
Illinois sues 'most significant' polluter, 12/28, p.21
Industry credibility crops with oil spill, 7/27, p.22
Industry pollution council reports, 8/3, p.16
Instrument developed for detecting mercury pollution, 8/31, p.17
Insurers wash hands of pollution liability, 8/10, p.15
Interior loses in pollution shuffle, 7/20, p.59
Interior sets pollution writeoff rules, 7/13, p.59
Lead, nickel and cadmium are problems in our environment, 8/24, p.20
Linking man's ills with air pollution, 8/31, p.18
Lots and lots of sulfuric acid ahead? 7/20, p.27
Meet pollution standards or get no pay, 11/2, p.51
Monthly effluent fine imposed until control, 12/7, p.20
New pollution head to 'convince' industry, 11/16, p.18
New tax base . . . will effluent charges become reality? 10/26, p.11
Ocean oil pollution gets NATO action, 12/7, p.27
Pollution con men prey on home owners, 9/21, p.10
Pollution fight needs more vice presidents, 12/7, p.27
Pollution-free external combustion engines, 9/21, p.23
Pollution free refining of copper, 8/31, p.18
Pollution may force industry from Japan (to Australia), 9/28, p.60
Pollution standards race has copper smelters on losing end, 7/13, p.19
Power rate boost seen as landmark, 8/10, p.21
Push for pollution control tax break may be launched, 10/19, p.21
Qualified applause for mercury cut, 9/28, p.59
Reducing sulfur pollutants in coal smoke, 11/16, p.23
Revenue bonds to help industry 'come clean,' 11/9, p.15
Seawater scrubs out sulfur dioxide, 9/28, p.23

Smoke rings to increase efficiency of chimneys, 11/2, p.17
Steel firms hike antipollution spending, 8/10, p.16
'Strike force' aimed at nailing polluters, 8/17, p.23
Students help solve pollution problems, 12/28, p.21
Switch to low sulfur coal more complex than it sounds, 9/28, p.14
Task force recommends tax relief in pollution fight, 12/14, p.13
Techniques for remote optical detection of trace contaminants, 9/21, p.24
There ought to be a law . . . and there are many, 9/21, p.35
Underground dumping, 11/2, p.16
Uniform antipollution legislation, 11/30, p.64
Used can collection spreads to Texas, 11/30, p.28
U. S. puts oil rules in effect, 10/12, p.59
Utilities puzzle questions on sulfur dioxide control devices, 7/27, p.19
What on earth is pollution? 8/17, p.24
Wide variance in new air emergency plans, 8/24, p.16

Population:
Census ranking of cities is misleading, 10/5, p.23
Keeping ahead (count) of the future, 8/17, p.43

Portugal:
Portuguese liberalizing investment rules, 8/24, p.52

Postal Service:
Air mail vs. first class, 9/21, p.9
Deadlines near for yule military mail, 11/2, p.10
Everyone complains about mail service . . ., 8/17, p.9
Optical reading and sorting of mail, 7/27, p.21
Post office heads for more automation, 10/19, p.31
Re-evaluate mailing procedures, 7/20, p.9
Watch for theft by mail, 7/27, p.9

Powder Metallurgy:
Hot isostatic pressing, 9/21, p.23
Powder metallurgy feels growing pains, 7/20, p.19
Pressureless sintering, 10/26, p.18

Power Supplies:
Be ready for power supply troubles, 9/21, p.9
Brushless DC motors, 10/12, p.23
Coal field crisis may intensify in seventies, 9/28, p.57
Coal shortage will worsen for industry this winter, 8/31, p.60
Demand for electricity to double in seventies, 9/21, p.61
Energy: A crisis in the making, 7/13, p.11
Energy demands get more attention, 7/13, p.59
Federal Trade Commission begins energy probes, 10/26, p.59
Gas outlook: It'll get worse, 10/5, p.11
Gas pipeline to North Slope eyed, 7/27, p.15
Higher coal costs to aid nuclear push? 7/27, p.18
Improve boiler efficiency, 10/26, p.19
Lagging raw material supplies have steelmakers on edge, 8/17, p.18
Nuclear power chief sees laser power line, 8/24, p.13
Nuclear power falters at overwhelming demand, 9/21, p.41
Nuclear power generation to be switched to the liquid metal fast breeder reactor, 7/13, p.21
Pacific Northwest industries face power shortage, 8/31, p.16
Petroleum industry pokes holes all over the world, 7/27, p.37
Piezoelectric power, 8/3, p.20
Pollution-free external combustion engines, 9/21, p.23
Power generation to go undersea? 7/13, p.13
Power rate boost seen as landmark, 8/10, p.21
Predicasts Inc. ten-year forecast on bituminous coal, 9/28, p.56
Predicasts Inc. ten-year forecast on electric power (utilities), 9/21, p.60
Utility ad ban sought by environmentalists, 9/7, p.22
Utility equipment sales power down after boom, 9/28, p.58
Will gas from coal ease natural gas shortage? 11/9, p.17

Prices:
Buyers seek, find price concessions, 7/6, p.59
Chemical prices rise as expansion slows, 10/26, p.21
Construction industry seeks wage controls, 7/6, p.18
Finished goods prices to go higher, 11/23, p.53
McLaren challenges price rise theory, 7/27, p.51
New car prices are anyone's guess, 9/7, p.59
Nixon won't use wage-price power, 8/31, p.55
No controls policy reiterated, 7/6, p.67
Price concessions obscure statistics (Wholesale Price Index), 7/6, p.57
Wholesale price rise causes few stirs, 10/12, p.59

Printing:
Demand for newsprint to grow 34% in 1970s, 11/9, p.57
Laser transfer printing, 10/12, p.25
Newspapers may soon be printed in your home, 12/28, p.19
Predicasts Inc. ten-year forecast on newsprint, 11/9, p.56
Ultrasmall print cheaper for catalogs, data storage, 11/30, p.23

Problems of Managers:
A matter of life, 11/30, p.43
Can you recognize a drug user? 10/12, p.9
Cost reduction, or else (Part I), 11/2, p.23
Cost reduction: The approach . . . three roads lead to savings (Part II), 11/9, p.42
Cost reduction: The attack . . . even great plans can fail (Part IV), 11/23, p.40
Cost reduction: The strategy . . . remember the fundamentals! (Part III), 11/16, p.37
Don't control absenteeism; eliminate it, 9/7, p.34
Drug abuse is becoming big problem for business, 7/13, p.14
Get marketing, production together, 8/3, p.43
Hiring the hard core pits philosophy against reality, 11/2, p.18
How's your morale? 7/20, p.35
In case of merger, don't push panic button, 8/3, p.35
Industry holds leverage to cure alcoholic—his job, 11/30, p.20
Industry needs 'fix' if it's to battle drugs, 12/7, p.23
Management of hostility, 8/24, p.44
Manage your creative people creatively, 10/19, p.9
Mismanagement of computer is common, 11/9, p.21
More managers pound the bricks, 7/27, p.11
Planning is better than firing, 8/10, p.9
Pull time cards to cut tardiness, 11/9, p.9
Selling ideas up the organization, 8/3, p.24
Supervisory schizophrenia, 12/21, p.36
Tests can show workers' drug abuse, 11/16, p.25
Trials and tribulations of the neophyte manager, 8/24, p.24
Why do they go union? 11/23, p.47

Production:
Get marketing, production together, 8/3, p.43

Productivity:
Are high risk drivers high risk employees? 7/13, p.9
Behavioral scientists prod production, 11/2, p.33
Business, labor stress productivity, job needs, 7/20, p.18
Courtesy pays, 12/7, p.9
Energy requirements measured with electrodes on workers' muscles, 11/23, p.26
Finding lost productivity, 9/14, p.9
Firm finds success in four-day week, 12/21, p.24
He supervises best . . ., 7/20, p.9
Improving productivity? 8/3, p.55
Innovation is changing old ideas on incentives, 7/27, p.24
Nixon nudges productivity group, 12/7, p.26
Nixon's productivity council: More than 'inflation alert' flag? 8/3, p.15
Noise can reduce your efficiency, 10/5, p.10
Office ecology, 12/14, p.9
Office inefficiency can be costly, 8/24, p.21
Planning can make your days 'longer,' 12/14, p.9
Plan office space without walls, 12/21, p.24
Productivity improves; labor costs slow, 8/17, p.51
Productivity, labor costs rise, 11/16, p.63
Productivity panel tries to 'put it all together,' 8/24, p.51
Productivity should improve in corporate axman's wake, 8/24, p.19
Put 'productivity' on bargaining table, 12/14, p.21
Restoring pride in work, 11/9, p.9
Retirement counseling boosts productivity, 11/30, p.29
Scheduling monotonous tasks for maximum performance, 11/23, p.26
Strengthening supervisors' role, 11/9, p.9
Which way out of wage inflation? 11/2, p.47
Woodcock sees more productivity, 12/14, p.18

Product Liability:
Consumer champions call industry action 'spotty,' 7/20, p.11

Profits:
'Excess profits' climb more than 50%, 7/20, p.16
Fatten profits from within, 10/19, p.61
Foreign sales buffer U. S.-based firms' profits, 12/7, p.13
'Hidden assets' offer unexpected profits, 8/3, p.13
How firms hope to up profitability, 12/14, p.53
How long before profits turn around? 8/3, p.47
Profits not entirely lost in slowdown, 7/27, p.47
Profits ride for another fall, 11/9, p.51
Tell employees about profits, 10/12, p.28
Third quarter profits slip, 12/21, p.15
'Unhealthy' steel industry watches profits drop 30%, 11/9, p.12
Use plant backyard for fun and profit, 9/14, p.9

Protection (Company): See Security

Psychology:
Despair may 'cripple' college newcomer, 8/3, p.10
Might you turn down that big promotion, 11/9, p.10
People are polarizing, 7/27, p.45

Publications:
"A Letter to Parents" (college aid guide), 12/7, p.10
"Answers to the Most Frequently Asked Questions about Drug Abuse," 8/3, p.9
Commerce Business Daily gives information on selling to and buying from the federal government, 12/28, p.9
Commerce checklist can keep you abreast of trends, 8/24, p.9
Corporations in conflict . . . the tender offer, 10/19, p.9
Deskbook on Organized Crime, 11/30, p.9
"Free Trade Zones and Related Facilities Abroad," 12/7, p.9
Guidelines to Wage and Hour Laws, 7/27, p.9
Invention, Discovery and Creativity, 8/10, p.9
"Invite Birds to Your Home," 11/16, p.10
Leaflet available on how to curb thefts by workers, 11/2, p.9
Low-Cost Wood Homes for Rural America—Construction Manual, 8/31, p.10
Meet your fellow (INDUSTRY WEEK) reader, 7/20, p.50
Organizational Elan, 7/13, p.9
Porta-Slag Welding, 12/21, p.22
Risk, Survival and Power, 9/7, p.9
Top Man, Reflections of a Chief Executive, 8/17, p.39
Try a pamphlet-swapping session, 12/14, p.9

Public Service:
Key to recognition: Public service, 7/13, p.9

Puerto Rico:
Manufacturing aids Puerto Rican economy, 9/7, p.54
Puerto Rico plans substantial investments, 9/14, p.64

Purchasing:
Buyers seek, find price concessions, 7/6, p.59
Many factors to complicate steel strike hedge buying, 7/6, p.14
Preselect suppliers of small items, 10/19, p.9
Purchasing men say '71 will be better, 12/7, p.18

Q

Quality Control:
Quality control reigns; quality control reined, 9/14, p.47

Quotas:
Koreans are leery of U. S. textile quotas, 12/21, p.56
Nixon men have second thoughts on quota support, 8/3, p.55
U. S. quota plans under fire from General Agreement on Tariffs & Trade, 7/20, p.60

R

Radar:
Low power radar devices for speed measurement, 10/19, p.31
Radar and the computer help weatherman, 7/13, p.20

Radiation:
Finding materials that will better withstand the swelling action produced by radiation, 9/7, p.20
Radiation gages that measure steel thickness, 9/7, p.21

Railroads:
Canadian National shows its cargo, 11/30, p.29
Canadian railways apply for rate increases, 8/24, p.52
Help promised for rail freight customers, 8/24, p.12
ICC grants rail freight increases, 11/16, p.15
ICC: One more freight rate case, 8/17, p.55
Lack of dollars for equipment keeps railroads under cloud, 11/16, p.20
Manufacturers riding on railroads' plight, 12/21, p.54
Metroliner to test passenger lures, 9/7, p.22
Penn Central symptom of widespread disease, 7/6, p.11
Rail car shortage will get worse, 11/16, p.21
Rail investment return slumps to 32-year low, 9/7, p.58
Railpax rescue for passenger trains, 10/5, p.59
Railroad labor crisis: Why does it crop up so regularly? 9/21, p.17
Railroads want more money, freer hand, 7/13, p.14
Rail strike is off . . . temporarily, at least, 11/9, p.15
Shippers stick with rails despite repeated labor crises, 10/5, p.24
Unit train: Good future but no panacea for rail ills, 7/6, p.15
We can't do without them, but what do we do with them? 12/21, p.11

Recession: See Business Economy

Reciprocity Agreements:
FTC strengthens reciprocity approach, 9/21, p.63

Recording Equipment:
Audio sales to grow with swing to tape, 11/30, p.67
'Black box' tape recorders for autos, 11/30, p.27
Can't read? Then listen . . ., 11/2, p.9
Easing inventory task, 12/21, p.9
Four channel stereo, 12/14, p.22
Noise reduction technique for better tape recordings, 8/3, p.19

Predicasts Inc. ten-year forecast on consumer audio equipment, 11/30, p.66
Preview: Home video tape equipment, 11/23, p.10
Tape recording technology encouraged by military funding, 8/24, p.21
Tips on selecting a tape recorder, 10/5, p.10

Recreation:
Car concepts invade motor homes and recreational vehicles, 11/23, p.63
Forests welcome blind, handicapped, 11/2, p.10
Predicasts Inc. ten-year forecast on sporting goods, 11/23, p.56
Sports equipment sales to soar during seventies, 11/23, p.57

Recruiting:
Corporations 'have a heart,' finance fired execs job hunt, 9/14, p.17
Do you need a new approach for recruiting engineers? 10/26, p.9
From junior military officer to junior exec, 11/9, p.25
Inner drive is key to sales, 8/31, p.9
More firms quit campus recruiting, 10/12, p.26
New Zealand recruiting overseas, 10/5, p.60
Some tips on improving your resume, 12/7, p.10

Refining:
Refinery workers begin labor talks, 12/21, p.25

Relocation:
Choosing your new location, 12/14, p.42
Moving to another city? Watch for political pressure, 11/23, p.22
Should your company flee the big city? 12/14, p.9

Research & Development:
Coordinated R&D efforts studied by EEC, 12/21, p.56
'Holding pattern' for scientists is must, 12/14, p.25
R&D growth portends more need for Ph.D.s, 9/14, p.59
Research continues on thin membrane technology, 9/28, p.22

Resins:
Glass coupled resins, 7/20, p.26

Retirement:
Retirement counseling boosts productivity, 11/30, p.29
What happens to retired international executives? 12/14, p.60

Reuther Family Education Center:
Black Lake could alter unionism, 8/3, p.59

Robots:
Are robots reliable? 12/14, p.20
Little chance that robots will take over, 12/21, p.23
Robots invade diecasting show, 11/23, p.16

Rubber:
Gloom only temporary in rubber industry outlook, 11/30, p.68
Predicasts Inc. ten-year forecast on rubber, 12/21, p.52
Rubber industry, USC team up to help youth, 7/13, p.23
Should you invest in rubber stocks? 10/19, p.10
Silicone rubber wall punctured, 11/9, p.47
Synthetic rubber may not bounce back, 12/21, p.53

Rumania:
Rumanian chemical industry behind schedule, 10/5, p.60

Russia: See Soviet Union

S

Safety:
Auto industry parries assaults, 10/26, p.61
Backseaters grade drivers, 12/14, p.63
'Black box' tape recorders for autos, 11/30, p.27
Blanket accident protection, 7/20, p.15
Compromise alters job safety bill, 12/7, p.17
DoT selects builders of test car, 7/13, p.22
Ford to make you lock belt or you don't go, 9/14, p.67
GM, DoT buck heads over truck wheels, 11/16, p.18
Highway reflector warns of icing conditions, 11/23, p.26
If NHSB has its way . . . they won't make 'em like they used to, 11/16, p.67
Is safety push unsafe? 7/13, p.61
More auto safety regulations on tap, 8/31, p.62
Research on highway safety and engineering problems, 8/10, p.20
Safe driving device beeps warning, 12/21, p.23
Safety air bag push pinches truckmakers, 7/20, p.65
Safety area is good training ground, 7/13, p.23
Simple solution for noise pollution? 9/21, p.23
Union asks industry for safety research, 7/27, p.21
Work injuries are lower—but cost is up, 10/12, p.58

Salaries & Wages:
Curbing hefty wage hikes seen as key to inflation lid, 10/19, p.28
Guidelines to wage and hour laws, 7/27, p.9
How construction wages are soaring, 8/10, p.13
Labor Dept. plans exemption rules review, 11/2, p.51
Tie your salary to living costs? 8/24, p.10
Wage hikes help boost building costs 9%, 7/20, p.58
Wages continue climb, but not as fast, 8/10, p.25
Weekly earnings step back to 1966, 7/13, p.49
Which way out of wage inflation? 11/2, p.47
Whitecollar wages get record boosts, 12/7, p.24

Sales & Marketing:
Biggest sale of all . . . Detroit . . . How to make it, 7/20, p.36
Build marketing data on exceptions, 7/27, p.9
Don't snap the better mousetrap trap, 9/28, p.36
Double your market: Sell overseas, 9/14, p.51
Franchises may solve costly small orders, 8/24, p.22
Getting marketing, production together, 8/3, p.43
How good are your sales contests? 12/7, p.9
Inner drive is key to sales, 8/31, p.9
Is your bonus system doing a job? 7/20, p.45
It's selling as usual for most firms, 8/10, p.57
Marketing abroad is complicated task, 12/7, p.15
Marketing: A route to executive suite? 12/7, p.23
Sell your company's capabilities, too, 9/28, p.9

Sanitation:
Plastics can be made self-sanitizing, 8/3, p.19

Saudi Arabia:
Taxes to help meet Saudi Arabian budget, 11/30, p.64

Schools:
What is 'special' school for deduction? 8/3, p.10

Scientific Apparatus:
Scientific apparatus makers to visit Russia, 11/2, p.52

Scientific Research:
'Holding pattern' for scientists is must, 12/14, p.25
U.S. science setup in need of shakeup, 11/16, p.26

Scientists:
'Holding pattern' for scientists is must, 12/14, p.25

Scrap:
Coal, scrap export decision coming up, 8/24, p.51
Commerce gathers coal, scrap data, 11/23, p.59
GM rounds up auto hulks, 8/10, p.67
Metal chip briqueting, 12/14, p.22
Reconstituted steel hits utilization snag, 12/7, p.16

Securities & Exchange Commission:
SEC wants more data, 11/9, p.59

Security:
Are nighttime bomb threats more dangerous? 8/31, p.9
Are you a target for a holdup? 8/17, p.10
Are you misusing your security forces? 8/17, p.9
Are your computer controls adequate? 8/31, p.9
Are you ready for a bomb threat? 11/9, p.9
Are your locks open to burglars? 11/16, p.10
Bombings spark tighter security, 12/28, p.15
Card system can help detect thieves, 10/26, p.9
Computer security is sensitive area, 10/5, p.13
Corporate security is more than a guard at the gate, 10/12, p.22
Don't give forger a signature to copy, 11/30, p.10
How to curb thefts by workers, 11/2, p.9
Industrial cloak and dagger, 12/28, p.22
Pollution con men prey on home owners, 9/21, p.10
Protect your premises with an Owl Eye, 9/28, p.22
Securities belong in safe deposit box, 8/31, p.10
Some tips on computer security, 8/3, p.22
That industrial spy may be your employee, 12/21, p.9

Selective Service System:
What's with the draft? 9/7, p.38

Self Analysis:
Are you a problem drinker? 9/14, p.10

Service:
Service helps assure survival, 12/7, p.9

Sheet Steel:
New grade of sheet steel developed in Australia, 11/23, p.25

Shipping:
Burns Harbor fee stirs up a storm, 8/10, p.24
Collapsible pallets, 12/28, p.19
Federal jawboning to push use of U. S. flag ship starts, 8/3, p.17
Great Lakes shippers plan longest shipping season ever, 11/2, p.12
Industry fights shipping cost rise, 8/24, p.49
Shipping your products . . . higher costs and poorer service, 9/14, p.29
Soviet freighter docks on West Coast, 12/7, p.15
Soviet shipping goes after tonnage, 8/3, p.23

Ships & Shipbuilding:
Acoustic signal accurately measures ship's speed, 12/28, p.18
A floating housing factory? 7/20, p.59
A new propeller, 12/28, p.18
Boat builders expect smoother sailing, 10/5, p.58
Gas turbines to propel destroyers, 8/3, p.19
Huge ore carrier takes shape in Lorain, Ohio, 8/3, p.17
Practical design standards for constructing welded crack arresters for supertankers, 9/21, p.23
Seaprobe will set pace for ocean-going aluminum ships, 8/24, p.16
Shipbuilders must modernize for maritime program to work, 11/9, p.26
Shipbuilders will be watched for gains, 10/26, p.59
Shipbuilding plans on calm waters, 8/10, p.63
Sub fits tender like hand in glove, 8/31, p.15
Ultrasonic scraping of ship hulls will provide boost to world shipping, 8/24, p.21

Shoes & Boots:
Import, labor questions clouding shoe outlook, 11/16, p.59
Pattern set for shoe labor talks, 10/19, p.21
Predicasts Inc. ten-year forecast on non-rubber footwear, 11/16, p.58

Shows: See Trade Shows

Simulation:
Pushbutton psychotherapy, 10/26, p.35

Skills:
Old World workers ease skill shortage (at Waterbury, Conn.), 7/13, p.32

Small Businesses:
Congress eyes SBA operations, 7/20, p.59
Looking for financing for a small business? 10/5, p.9
Small Business Administration to Commerce? 12/14, p.59
Small business loans peak at $709.6 million, 8/10, p.62
Tax reform for small business, 7/13, p.59
You don't have to be big to succeed, 10/19, p.49

Social Problems:
A matter of life, 11/30, p.43
Associations are 'naturals' as social action initiators, 7/20, p.12
He manages to produce engines, 11/2, p.27
Industry holds leverage to cure alcoholic—his job, 11/30, p.20
Industry seeks plan to attack social ills, 9/21, p.11
IRS ruling paves way for more public interest lawsuits, 11/30, p.17
Nader plans war on property tax abuses, 12/7, p.26
Why should you be involved? 11/9, p.9

Sociology:
Adam Smith be damned! 7/6, p.34

South America:
Smoke from South America, 11/23, p.28

Soviet Union:
Soviet freighter docks on West Coast, 12/7, p.15
Soviet shipping goes after tonnage, 8/3, p.23
Soviets mining more coal for industry, 9/21, p.64
Soviets stressing improved agriculture, 11/23, p.60
Soviets surveying foreign mineral deposits, 9/28, p.60
Soviet trade with non-Communists increases, 7/13, p.60
Soviet Union's trade picture improved in 1969, 8/24, p.52
USSR faced with shortage of labor, 7/6, p.68

Space Research:
Getting water from a stone, 12/7, p.20
Making materials in space, 12/14, p.20
Space research speeds medical technology, 11/9, p.24
Thermoelectric generators making grade in space applications, 7/20, p.26

Space Technology:
Space technology used to locate tuna, 11/2, p.16

Spain:
Business cut back in Spain, 7/20, p.60

Spectrometry:
Mossbauer effect spectrometers, 8/24, p.21
Understanding ion chemistry in the upper atmosphere and in gas phase radiolysis, 7/6, p.23

Speed Reading:
Student be wary, student be quick, 8/10, p.50

Spending: See Capital Spending

Sponge Iron:
High strength alloys made from sponge iron, 12/28, p.18

Sporting Goods:
Predicasts Inc. ten-year forecast on sporting goods, 11/23, p.56
Sports equipment sales to soar during seventies, 11/23, p.57

Standards:
More U. S. involvement in world standards, 12/14, p.16
Product standards face 'credibility gap,' 9/14, p.63

U. S. wants to cancel 43 standards, 8/10, p.63

Steel Demand & Prices:
Feast and famine on tap for steel, 12/28, p.42
Import threat to intensify in 1971, 12/21, p.49
Many factors to complicate steel strike hedge buying, 7/6, p.14
Most steel buyers to delay hedging, 9/14, p.15
Pickup in demand cheers steel, 12/7, p.61
Steel buyers set hedge plans, 7/13, p.16
Steel faces year of problems despite fast first half start, 12/28, p.14
Steel hedging faces logjam in trucking, 10/19, p.20
Steel price skirmish puts premium on seconds, 10/12, p.19
Steel stockpiling to trail 1968 level, 11/2, p.49
Steel to distort general recovery, 10/19, p.75

Steel Industry:
Capital fund problem faces steelmakers, 8/24, p.56
How costs jump for a ton of steel, 9/21, p.57
J&L pins comeback hopes on versatile production man, 10/5, p.26
Steel faces year of problems despite fast first half start, 12/28, p.14
Steel firms hike antipollution spending, 8/10, p.16
'Unhealthy' steel industry watches profits drop 30%, 11/9, p.12

Steel Production:
Adding argon-oxygen refining vessel to existing electric arc furnace, 12/7, p.19
Armco bets big on direct reduction, 12/14, p.15
Bar mill complex eyes North Central market, 7/6, p.63
CF&I pulls out of steel's labor Big 11, 12/14, p.14
Coke oven pollution battle may escalate for steelmakers, 12/28, p.16
Continuous steel via direct reduction in this decade? 8/24, p.15
Electroslag continues to gain world favor, 8/31, p.18
Fairless Works gets electrics, caster, 7/20, p.16
German firm plans steel complex for Brazil, 11/9, p.60
High speed punching of strip gets boost, 12/28, p.17
Lagging raw material supplies have steelmakers on edge, 8/17, p.18
Making accurate temperature readings of molten steel, 9/14, p.20
Making steel directly from prereduced materials via electric arc furnace, 7/27, p.21
Measuring oxygen and temperature of molten steel simultaneously, 12/14, p.20
More steel for South Africa, 9/21, p.64
Powder blow aids steelmaking, 8/17, p.17
Predict performance of production equipment, 10/12, p.23
Reconstituted steel hits utilization snag, 12/7, p.16
Satellite nations boost steel capacity, 10/19, p.84
Specialty steel producers air import woes, little relief seen, 11/23, p.18
Specialty steel producer wants dollar limit on imports, 8/10, p.17
Steel designed for deeper drawing, 10/19, p.20
Steel plant expansion in Australia, 12/21, p.56
Steel production figures don't tell the whole story, 7/27, p.18
The shocks from gear backlash in rolling mill, 12/14, p.22
Tomorrow's steelmaking aired at world conference in Tokyo, 10/19, p.37
Western steel usage generally lower, 7/20, p.55
World steelmakers face like problems, 10/19, p.17
Would steel strike slow recovery? 12/21, p.17

St. Lawrence Seaway:
Less troubled waters for seaway? 9/28, p.59

Stocks: Also See Bonds & Investments
Dare you sell that company stock? 8/17, p.10
Good profits record can boost a stock, 11/16, p.10
How to play Santa with stock, money, 10/26, p.10
Invest in bank stocks? Dividends up, 7/6, p.10
Must hold option stock for three years, 8/10, p.10
'Phantom stock' vs. options, 9/21, p.10
Pick a stock with a special angle, 12/14, p.48
Preferred stocks offer high yields, too, 9/21, p.10
Should you buy aerospace stocks? 9/14, p.10
Should you invest in bank stocks? 12/7, p.10
Should you invest in chemical stocks? 8/10, p.10
Should you invest in health care stocks? 10/5, p.10
Should you invest in new stock issues? 7/13, p.10
Should you invest in paper stocks? 11/2, p.10
Should you invest in restaurant stocks? 12/21, p.10
Should you invest in retail store stocks? 11/23, p.10
Should you invest in rubber stocks? 10/19, p.10
Well-known stocks recover fastest, 9/28, p.10

Strikes:
Auto strike ripples to be far-reaching, 9/21, p.15
Auto suppliers are apprehensive, 8/31, p.53
Canada cracks down on construction strikes, 9/7, p.54
Canadian strikers could return to jobs, 11/23, p.60
Can 'Professor' Woodcock sidestep Reuther's shadow? 9/28, p.15
GM strike delays business upturn, 10/26, p.53
GM strike is inflicting many wounds, 9/28, p.53
GM suppliers hold their breath, 11/16, p.55
No one went on strike but effects hit hard anyway, 11/16, p.19
Rail strike is off . . . temporarily, at least, 11/9, p.15
Recovery from GM strike won't be pushbutton affair, 11/16, p.14
Strike at GM no boom for others, 10/26, p.18
Strike effects still plague Italian industry, 11/2, p.52
Strike no boon for GM competitors, 11/23, p.65
UAW strike against GM could extend into 1971, 11/2, p.13
What will auto strike cost nation's industry? 10/5, p.14
Where will GM settlement lead? 11/23, p.11
Will strike cause GM to skip model change? 11/9, p.13
Would steel strike slow recovery? 12/21, p.17

Suicide:
A matter of life, 11/30, p.43

Supercold:
How to use uncommon cold, 12/14, p.31

Supervisors:
System finds potential supervisors, 8/10, p.26

Surface Treatment:
Lower cost nitriding, 10/5, p.22

Sweden:
Manufacturing production slows in Sweden, 10/26, p.60

Switzerland:
Swiss face tighter labor supply, 8/17, p.56

Systems:
Component maker sleeps with systems producers, 9/7, p.35

T

Tariffs:
American Selling Price reject draws fire, 7/20, p.16
Chemical tankers free of tariff filing requirements, 12/14, p.60
Jobs wouldn't benefit from duty change, 10/19, p.83
Tariff panel plans import study, 9/28, p.59

Taxes:
Accelerated depreciation still pays off, 9/21, p.10
Better capital recovery? 11/30, p.63
Beware of estate tax pitfalls, 9/14, p.10
Consider postponing capital gains, 9/7, p.12
Credit lessens estate tax duplication, 11/16, p.10
Deducting gifts of stock to charity, 8/31, p.10
Depreciation reform: Cautious course, 8/10, p.63
Does your will cover simultaneous death? 9/28, p.10
Dutch revise corporate taxes, 7/27, p.52
Entertaining at home vs. taxes, 8/17, p.10
Estate tax gimmick: Treasury bonds, 7/6, p.10
Excise taxes as pollution carrot, 12/7, p.67
Gasoline lead tax down but not out, 12/28, p.43
Higher unemployment tax slated, 8/17, p.55
High tax bracket? Invest for growth, 11/30, p.10
How to play Santa with stock, money, 10/26, p.10
Incorporate Mom's rental property? 10/5, p.10
Interior sets pollution writeoff rules, 7/13, p.59
IRS 'prepares' tax returns, 12/14, p.23
Lead tax bill gets boost, 8/24, p.51
Let municipal bonds pay alimony, 8/24, p.10
Local taxes jump to absorb surtax savings, 8/24, p.13
Loss vs. investment position, 12/14, p.10
More from the tax task force, 12/21, p.55
Multiple trusts can avoid taxes, 10/12, p.10
Must hold option stock for three years, 8/10, p.10
Nader plans war on property tax abuses, 12/7, p.26
New job? Deduct fee to 'head hunter,' 7/13, p.10
New tax base . . . will effluent charges become reality? 10/26, p.11
Nixon decides to wait on depreciation reform, 12/14, p.11
Now—withhold tax from annuity, 11/2, p.10
Property swap can be tax shelter, 11/23, p.10
Push for pollution control tax break may be launched, 10/19, p.21
Room taxes: Hidden costs on trips, 8/10, p.9
Save taxes on sick pay, 7/20, p.9
Senate gets loan, tax credit proposals, 8/17, p.15
Single? Give more to charity in 1970, 11/9, p.10
Task force recommends tax relief in pollution fight, 12/14, p.13
Tax break for single managers, 7/27, p.10
Tax credit phase out, 12/21, p.55
Taxes to help meet Saudi Arabian budget, 11/30, p.64
Tax guide to yule gifts, entertaining, 11/30, p.10
Tax issues litter state ballots, 11/2, p.17
Tax pitfalls jar charitable trusts, 12/7, p.10
Tax reform for small business, 7/13, p.59
Tax task force suggests depreciation reform, 10/5, p.59
Treasury pension plans cause concern, 8/10, p.63
Vacation home vs. taxes, 12/28, p.10
Value-added tax criticized; trial balloon may be launched, 12/14, p.19
What is 'special' school for deduction, 8/3, p.10
What you can do before year-end to cut taxes, 11/30, p.48
When not to withhold, 7/13, p.9
Will your party be deductible? 11/16, p.9

Teamsters' Union:
More ripples from Chicago Teamsters? 7/13, p.17
Tank truck Teamsters heading for labor peace? 12/14, p.14

Technology:
Art from technology, 10/12, p.40
Don't kick technology, 12/7, p.42
NASA to orbit technology, 8/31, p.56
Remarriage of the century—man and technology, 8/31, p.43
The European challenge . . . competition comes home to haunt us, 7/6, p.48

Telemetry:
Telemetry comes to intensive care, 7/13, p.21

Television:
Community antenna TV to jolt cable sales, 9/7, p.55
Enhancement of color TV pictures, 11/16, p.22
GE eyes meeting business with national closed-circuit TV, 7/20, p.23
House organs add stops, 12/7, p.34
TV from a satellite, 11/30, p.27
TV sales gain cheers electronic producers, 11/30, p.65
You can see a psychiatrist via TV, 8/17, p.21

Testing: See Inspection & Testing

Textiles:
A new route to permanent press, 11/30, p.27
Help for textile manufacturers, 11/30, p.64
Industrial engineering could be textile key, 9/7, p.21
Koreans are leery of U. S. textile quotas, 12/21, p.56
Nixon men have second thoughts on quota support, 8/3, p.55
Nonwoven nylon now has stretch, 9/14, p.20
Surface treatment makes synthetics more like natural fibers, 11/9, p.22
Textile machinery moves to catch up, 7/27, p.20

Thailand:
Better Indo-Thai economic relations seen, 9/28, p.60
Port of Bangkok under expansion, 11/30, p.64
Thailand—big market for U. S. farm equipment, 10/5, p.60

Thermoelectric Generators:
Thermoelectric generators making grade in space applications, 7/20, p.26

Time Clocks:
Time clocks still tick, 12/28, p.30

Tin:
Consumers urge tin sales, 12/28, p.43
Tin industry displays 'reasonable optimism,' 10/19, p.77

Tin Plate:
Predicasts Inc. ten-year forecast on metal cans (tin plate), 10/5, p.56
Tin plate losing share of metal can market, 10/5, p.57

Tires:
19 million winter tires to use 1.3 billion studs, 10/19, p.80
A new type of tire stud, 11/23, p.25
How to keep your tires safe longer, 10/26, p.10
Industry punctures federal truck tire rules, 7/13, p.22
'Radials to win 10% of retail tire sales in three years,' 11/16, p.62
Sales of winter tires run at record levels, 8/31, p.60
Tire equipment producers forecast strong 1971 gains, 9/28, p.24
Tire industry set for 'surging seventies,' 9/21, p.18
Tire leasing only beginning for FTC? 11/23, p.22

Titanium:
Boosting titanium's wear resistance, 8/3, p.19

'Skunk Works' cited for taming titanium, 9/7, p.17

Tobacco:
Predicasts Inc. ten-year forecast on cigarettes, 7/13, p.56

Tool & Die:
Tool and die business needs time to recoup, 11/16, p.62
Tool and die craftsmen go to college, 11/23, p.27

Tools:
Consumer takes over handling of hand tools, 9/28, p.55

Tractors:
Copy of Caterpillar tractor, 12/7, p.68
Tractor sales to wake from 20-year sleep, 12/21, p.54

Trade:
Africans eager to trade with U. S., 7/6, p.68
American Selling Price reject draws fire, 7/20, p.16
Britain eyes trade with Eastern Europe, 8/3, p.56
Build your export around free trade zones, 12/7, p.9
Commerce aide stresses trade policy realism, 10/5, p.59
EEC trade pacts have U. S. in bind, 8/3, p.22
Executives surveyed oppose trade walls, 12/14, p.24
Exports could ease payments deficit, 11/30, p.18
Finnish industrialists see quotas as 'a step backward,' 11/9, p.18
French firm invades press brake market, 8/3, p.17
Heading for trade war? U. S., Japan rattle sabers over dumping, 9/14, p.13
Improved trade picture seen, 7/6, p.19
India's trade deficit hits 12-year low, 11/23, p.60
Japan, EEC hold trade talks, 8/3, p.56
Japan looks to USSR and Eastern Europe, 9/7, p.54
Koreans are leery of U. S. textile quotas, 12/21, p.56
Looser rules little help in trade with Red Bloc, 11/2, p.11
May seem agonizingly slow, but Japan is opening up trade, 8/17, p.16
Metric changeover: What impact on U. S. trade? 8/31, p.55
Nonaggression pact may aid trade, 8/31, p.56
Omnibus trade bill faces stern Congressional test, 8/31, p.22
Scientific apparatus makers to visit Russia, 11/2, p.52
Soviet trade with non-Communists increases, 7/13, p.60
Speed processing of import gripes, 7/6, p.67
Trade ban against Red China criticized, 12/21, p.18
Trade bill could hurt SST chances, 11/16, p.63
Trade bill to compromise free trade, protectionism? 7/6, p.20
Trade gap filled in Hong Kong, 8/31, p.56
United Nations to explore regional cooperation, 7/6, p.68
World traders warn of protectionist repercussions, 11/23, p.15

Trade Associations:
Associations are 'naturals' as social action initiators, 7/20, p.12

Trade Deficit:
Exports could ease payments deficit, 11/30, p.18

Trade Shows:
Inviting foreign buyers pays off, 12/14, p.20
Iron & Steel Show lean but rewarding to visitors, 9/21, p.14
Machine tool builders eye new two year show cycle, 10/12, p.21
Machine Tool Show: Will lookers become buyers? 9/21, p.13
New system may end payoffs, tips, trade show headaches, 9/14, p.14
Plan your attack at trade shows, 9/21, p.9
To exhibit or not to exhibit? 7/27, p.9
Trade shows find '70 mixed, look for happier new year, 12/28, p.20

Training:
Are college degrees relevant? 11/9, p.38
Backseaters grade drivers, 12/14, p.63
French set up fund to upgrade worker skills, 7/27, p.52
Speed reading . . . student be wary, student by quick, 8/10, p.50
Three Rs for industry . . . rethink, revise, revolutionize, 8/3, p.28
Tool and die craftsmen go to college, 11/23, p.27

Transportation:
Be ready to dig deeper for cab ride, 12/14, p.23
Canadian National shows its cargo, 11/30, p.29
Flying on business? Keep schedule flexible for delays, 9/21, p.26
How to win in a tough market, 10/19, p.87
How will we get there? 10/26, p.36
Improvements coming in air transportation, 9/14, p.21
Magnetic levitation could dramatically improve mass transit, 9/21, p.24
Metroliner to test passenger lures, 9/7, p.22
Move it with a skyhook, 12/7, p.33
Passenger trains on track, 10/26, p.59
Predicasts Inc. ten-year forecast on trucks and buses, 9/7, p.56
Sales of trucks, buses to jump 42% by 1980, 9/7, p.57
School bus sales off despite busing push, 9/14, p.26
Shipping your products . . . higher costs and poorer service, 9/14, p.29
Steel hedging faces logjam in trucking, 10/19, p.20
Transit plans include innovations, 12/28, p.43
Transportation agency shuffle being studied, 12/21, p.13
Trucking industry alerts defense squad, 11/2, p.57
What's best transportation value? 9/28, p.59

Travel:
Air ticket change stirs controversy, 8/10, p.14
How to save money on air fares, 9/14, p.10
Need a passport? Apply now, 12/21, p.10
Need overseas shop tour introductions? 11/2, p.9
Room taxes: Hidden costs on trips, 8/10, p.9
Theft precautions pay off for traveler, 7/6, p.10
Traveling overseas? Don't skip any shots, 10/19, p.10
Your man in Timbuktu needs help, 10/5, p.36

Trucks & Buses:
Compact vans hit the high road, 9/14, p.65
GM. DoT buck heads over truck wheels, 11/16, p.18
Industry punctures federal truck tire rules, 7/13, p.22
Predicasts Inc. ten-year forecast on trucks and buses, 9/7, p.56
Sales of trucks, buses to jump 42% by 1980, 9/7, p.57
Tank truck Teamsters heading for labor peace? 12/14, p.14
Truck business still roaring along, 7/6, p.69
Trucking industry alerts defense squad, 11/2, p.57

Trusts:
Tax pitfalls jar charitable trusts, 12/7, p.10

Tube Drawing:
Ultrasonically assisted tube drawing demonstrates its value, 8/31, p.17

Tubes:
Vacuum tube sales hurt by slowdown, 8/3, p.54

Tunisia:
Mining in Tunisia is expanded, modernized, 12/21, p.56

Turbine Engines:
GM to build turbine engines, 12/14, p.16

Turkey:
Turkish industry adapting to devaluation, 12/28, p.44

U

Unemployment: See Employment/Unemployment

Unions:
Bills would protect unionists' rights, 7/6, p.67
Black Lake could alter unionism, 8/3, p.59
Building labor unions called 'monopolistic,' 7/13, p.18
Can AMC win compact UAW settlement? 11/30, p.16
GM contracts—1 down, 17 to go, 11/23, p.13
Grievances rise with job changes, 10/5, p.21
Industry conferences emphasized . . . USWA builds in more muscle, 11/16, p.13
IUE talks more product boycotts, 7/27, p.16
Labor relations experts see trouble ahead, 10/5, p.18
More ripples from Chicago Teamsters? 7/13, p.17
Pacific dockworkers seek job security, 11/30, p.28
Public labor is fertile field for increased unionization, 8/17, p.54
Refinery workers begin labor talks, 12/21, p.25
Tank truck Teamsters heading for labor peace? 12/14, p.14
UAW's return to Meany remote, 8/17, p.12
UAW trims staff to save money, 8/10, p.18
Union asks industry for safety research, 7/27, p.21
Union rank and file rejecting more pacts, 8/24, p.22
We can't do without them, but what do we do with them? 12/21, p.11
What Woodcock won for his boys, 11/23, p.11
Whitecollar union drives follow trend, 7/27, p.17
Why do they go union? 11/23, p.47

United Auto Workers:
'Ag-imp' victory boosts UAW auto talk stock, 10/12, p.14
Auto labor talks ahead of schedule in 'nitty gritty' area, 8/3, p.18
Auto labor talks start but drama still a month away, 7/20, p.13
Auto settlement puts pressure on steel in '71, 11/23, p.14
Auto strike ripples to be far-reaching, 9/21, p.15
Auto supplier follows GM pattern, 12/14, p.18
Battle lines forming over auto contract, 8/24, p.13
Black Lake could alter unionism, 8/3, p.59
Can AMC win compact UAW settlement? 11/30, p.16
Can 'Professor' Woodcock sidestep Reuther's shadow? 9/28, p.15
Caterpillar sets ag-imp labor pattern, 12/21, p.14
Fire insurance for auto talks? 8/3, p.55
GM contracts—1 down, 17 to go, 11/23, p.13
GM impact to show in ag-imp labor talks, 11/23, p.13
Mounting local grievances cloud auto labor peace outlook, 8/10, p.19
Sparring begins as auto labor talks head into main event, 9/7, p.16
Strike at GM no boom for others, 10/26, p.18
UAW, GM position papers set tough tone for labor talks, 7/27, p.14
UAW's return to Meany remote, 8/17, p.12
UAW strike against GM could extend into 1971, 11/2, p.13
UAW trims staff to save money, 8/10, p.18
What Woodcock won for his boys, 11/23, p.11
Where will GM settlement lead? 11/23, p.11
Woodcock sees more productivity, 12/14, p.18
Woodcock sheds 'freshman' image, 7/13, p.18

United Kingdom:
Britain eyes trade with Eastern Europe, 8/3, p.56
Conservative government faces many problems, 7/6, p.68
Departmental reorganization eyed by Britain, 11/16, p.64
Faster economic growth desired by Britain, 10/5, p.60
Get ready for British currency change, 12/28, p.44
Industrial relations studied by Britain, 11/9, p.60

United Nations:
United Nations to explore regional cooperation, 7/6, p.68

United Steelworkers of America:
Aluminum Workers International not thinking merger with USWA, 11/30, p.28
CF&I pulls out of steel's labor Big 11, 12/14, p.14
Industry conferences emphasized . . . USWA builds in more muscle, 11/16, p.13
Pieces of pattern emerge for 1971 steel labor talks, 9/7, p.19
Steel labor incentive problem on way to being solved, but . . ., 7/20, p.20
Steelworkers look to mergers for growth, 11/2, p.14
USWA conclave may be preview, 9/28, p.16
USWA's Abel wants unity, vents dissidents' claims, 10/5, p.15
USWA takes firm stance, 10/12, p.11

Uranium:
Aussies ready to sell uranium to Japan, 10/5, p.60

Used Tools & Machinery: See Machinery

USSR: See Soviet Union

Utilities:
Demand for electricity to double in seventies, 9/21, p.61
Electronic meter readers, 11/16, p.22
Gas outlook: It'll get worse, 10/5, p.11
Power rate boost seen as landmark, 8/10, p.21
Predicasts Inc. ten-year forecast on electric power (utilities), 9/21, p.60
Utilities puzzle questions on sulfur dioxide control devices, 7/27, p.19
Utility ad ban sought by environmentalists, 9/7, p.22
Utility equipment sales power down after boom, 9/28, p.58

V

Vacation Homes:
Vacation home market faces poor fishing, 10/26, p.34
Vacation home vs. taxes, 12/28, p.10

Vanadium:
Large vanadium deposit discovered in Western Australia, 12/14, p.60

Venezuela:
Venezuela: Good market for U. S. equipment, 10/19, p.84

Veterans:
Veterans get job help, 12/14, p.59

W

Wage & Price Controls:
Construction industry seeks wage controls, 7/6, p.18
Nixon won't use wage-price power, 8/31, p.55
No controls policy reiterated, 7/6, p.67

Wages: See Salaries & Wages

Waste Disposal:
Animal waste pollution, 9/28, p.23
Ban on throwaways gaining momentum, 10/26, p.20

Bottler trades cola for litter, 7/20, p.20
Getting rid of used plastics, 9/14, p.21
Joint treatment of waste is stressed, 7/13, p.21
Kitchen trash balers will compact home rubbish, 8/17, p.21
Milling seen as key to recycling waste, 7/6, p.21
Packaging reduces garbage problem, 10/12, p.14
Plastics that will succumb to bacterial attack? 10/12, p.23
Solid waste disposal costs to top $7 billion, 11/30, p.65

Waste Materials:
Glass recycling off to fast start, 11/9, p.23
Nitrogen products in sewage, 8/3, p.20
Nonreturnable containers . . . will taxes, bans solve the problem? 8/17, p.11
Vaporizing garbage and sewage with thermonuclear device, 10/19, p.31

Water:
Abundant, unpolluted waters underground, 11/16, p.22
Are dual water supplies the answer? 9/7, p.20
Can 1899 act clean our waters? 12/7, p.11
Federal Water Quality Administration inventories wastes, 12/7, p.67
Getting water from a stone, 12/7, p.20
Is polywater a new form of water? 9/28, p.23
Pure water by reverse osmosis, 8/24, p.21
Reverse osmosis goes commercial, 12/7, p.19
Tough industrial cleaning jobs done with water blasting tool, 12/7, p.19
Water in Great Lakes area may be scarce, 8/3, p.20

Welding:
Arc spots and fusion welding done with single machine, 11/16, p.22
Cracking in pure nickel welds can be eliminated, 8/24, p.20
Electroslag welding book available, 12/21, p.22
Explosive welding lead to steel, 12/7, p.20
Latest in tubing welders reduces size and weight of plumbing fittings on spacecraft, 7/27, p.21
Narrow gap welding reaches commercial stage, 11/9, p.22
Resistance welding equipment sales up, 8/10, p.62
Some see welding equipment slumping another six months, 10/5, p.58
Unusual plasma welder used on supersonic transport, 12/7, p.19
Welding machines lag despite order jump, 12/21, p.54

Wheels:
GM, DoT buck heads over truck wheels, 11/16, p.18

Wills: Also See Estate Planning
Does your will cover simultaneous death? 9/28, p.10

Wire:
Gas wipe technique for galvanizing wire products, 12/28, p.18

Women in Business:
Feminism begins at $10,000, 7/20, p.9
Job opportunities for women still sparse at the top, 10/12, p.18
The girls talk back, 9/28, p.41
Will day care become a must? 12/28, p.11

Women's Rights:
Job rules to protect women's rights, 8/17, p.55
NOW asks businessmen's cooperation, 8/10, p.11

Wood:
Export demand will give boost to wood pulp, 12/7, p.65
Keep wood for domestic use, 12/14, p.59
Lumber producer to wed wood, plastic, 9/21, p.24
Plywood output dips; boom seen next year, 7/20, p.58
Plywood's new uses spur growth in '70s, 11/30, p.22
Predicasts Inc. ten-year forecast on wood pulp, 12/7, p.64
Stability in store for wood products, 10/12, p.55
Wood group counters HUD official, 11/16, p.63

Work Week:
Firm finds success in four-day week, 12/21, p.24

World Economy:
Inflated world waits for U. S. to take charge, 7/6, p.66

Y

Youth:
Despair may 'cripple' college newcomer, 8/3, p.10
Rubber industry, USC team up to help youth, 7/13, p.23
Sons and daughters seminars 'turn on' young people, 7/6, p.9
Summer job program disappointing, 7/13, p.59

Yugoslavia:
Copy of Caterpillar tractor, 12/7, p.68

Z

Zambia:
Development of underground mining expected to double copper output in Zambia, 12/21, p.56

COMPANY INDEX

A

Alcan Aluminium Ltd.:
Guyana to nationalize Alcan subsidiary, 12/14, p.17

Allis-Chalmers Mfg. Co.:
Finding managers with 'cool,' 12/7, p.28

Aluminum Co. of America:
Alcoa invests in black community, 11/30, p.29
'Hidden assets' offer unexpected profits, 8/3, p.13
Overcapacity is overexaggerated, 10/19, p.29
Seaprobe will set pace for ocean-going aluminum ships, 8/24, p.16
Tell employees about profits, 10/12, p.28
Used can collection spreads to Texas, 11/30, p.28

American Motors Corp.:
AMC counterattacks auto critics, 8/24, p.57
AMC replacing Stratford plant, 7/27, p.58
Can AMC win compact UAW settlement? 11/30, p.16

Armco Steel Corp.:
Armco bets big on direct reduction, 12/14, p.15
Steel designed for deeper drawing, 10/19, p.20

Austin Co., James:
Firm finds success in four-day week, 12/21, p.24

B

Bethlehem Steel Corp.:
Basic oxygen fumes are being processed into charge material by Bethlehem Steel Corp., 12/28, p.18

Boeing Co.:
Boeing after market in computer services, 7/6, p.25

Burnham & Co.:
Brighter future for capital goods seen, 12/14, p.16

C

Canadian National Railroad:
Canadian National shows its cargo, 11/30, p.29

Caterpillar Tractor Co.:
Caterpillar sets ag-imp labor pattern, 12/21, p.14

CF&I Corp. Div. of Crane Co.:
CF&I pulls out of steel's labor Big 11, 12/14, p.14

Chrysler Corp.:
Chrysler moves on small cars, 7/6, p.18
Detroit changing its styling concepts, 12/7, p.71
World car, truck markets boom, 7/27, p.57

Combustion Engineering Inc.:
Offshore oil processed underwater, 10/12, p.18

Copperweld Steel Co.:
Copperweld breaks heat treating jam, 8/10, p.18

Corporate Diversification Ltd.:
How do you sell your company? 11/2, p.37

D

Dow Chemical Co.:
Don't control absenteeism; eliminate it, 9/7, p.34

Du Pont de Nemours & Co., E. I.:
Reverse osmosis goes commercial, 12/7, p.19

E

Eastman Kodak Co.:
Behavioral scientists prod production, 11/2, p.33
Energy requirements measured by electrodes on workers' muscles, 11/23, p.26

Eaton Yale & Towne Inc.:
Use plant backyard for fun and profit, 9/14, p.9

Emery Air Freight Corp.:
Air forwarders see more efficient role, 12/28, p.19

F

Ferro Corp.:
Carbon fiber prepreg goes commercial, 10/19, p.29

Ford Motor Co.:
A black dealer faces rough road, 12/21, p.57
Absenteeism plagues autodom; Ford proposes stiffer control, 8/17, p.13
Ford Motor denies dental plan, 12/21, p.15
Ford sees 1970 as second best sales year, 8/24, p.58
Ford sparkplug suit has GM worried, 7/20, p.15
Ford to make you lock belt or you don't go, 9/14, p.67
He manages to produce engines, 11/2, p.27
Iacocca move gives Ford 'foreign' time, 12/21, p.15
Iacocca rebuts antiauto critics, 8/31, p.14

G

General Electric Co.:
Compact lamp rivals sunlight, 10/19, p.24
Computer security is sensitive area, 10/5, p.13
GE eyes meeting business with national closed-circuit TV, 7/20, p.23
GE plans lesson in factory automation, 8/3, p.23
Time to get serious about time sharing, 10/12, p.44

General Motors Corp.:
Chevy emission valve simpler and better, 8/24, p.22
Ford sparkplug suit has GM worried, 7/20, p.15
GM consolidation may speed smog war, 9/14, p.67
GM contracts—1 down, 17 to go, 11/23, p.13
GM, DoT buck heads over truck wheels, 11/16, p.18
GM impact to show in ag-imp labor talks, 11/23, p.13
GM rounds up auto hulks, 8/10, p.67
GM strike delays business upturn, 10/26, p.53
GM strike is inflicting many wounds, 9/28, p.53
GM suppliers holding their breath, 11/16, p.55
GM to build turbine engines, 12/14, p.16
Reconstituted steel hits utilization snag, 12/7, p.16
Recovery from GM strike won't be pushbutton affair, 11/16, p.14
Strike at GM no boom for others, 10/26, p.18
UAW, GM position papers set tough tone for labor talks, 7/27, p.14
UAW strike against GM could extend into 1971, 11/2, p.13
Vega's high aluminum use cheers producers, 9/21, p.62
What Woodcock won for his boys, 11/23, p.11
Where will GM settlement lead? 11/23, p.11
Will strike cause GM to skip model change? 11/9, p.13

Goodrich Co., B. F.:
'Radials to win 10% of retail tire sales in three years,' 11/16, p.62
Tractor sales to wake from 20-year sleep, 12/21, p.54

Goodyear Tire & Rubber Co.:
Bags may minimize oil spill pollution, 9/21, p.16

H

Hoe & Co., R., Inc.:
Hoe — a case study in failure (bankruptcy), 9/7, p.28

I

Inland Steel Co.:
System finds potential supervisors, 8/10, p.26

International Business Machines Corp.:
Competition stiffens in minicomputers, 11/9, p.22
Computers gain speed, efficiency, 7/6, p.18
'Here's how to operate me . . .,' 10/5, p.45
Use leverage to push fair housing, 8/10, p.9

J

Jones & Laughlin Steel Corp.:
J&L pins comeback hopes on versatile production man, 10/5, p.26

K

Koppers Co. Inc.:
Koppers chief sees building revolution, 9/28, p.58

L

Leasco Systems Corp.:
EDP 'bigs' leave 'smalls' in dust cloud, 12/28, p.18

Lincoln Electric Co.:
Lincoln story: Incentives work, 7/27, p.27

Lockheed-California Co.:
'Skunk Works' cited for taming titanium, 9/7, p.17

M

McKinsey & Co.:
Cost reduction, or else, (Part I), 11/2, p.23
Cost reduction: The approach . . . three roads lead to savings, (Part II), 11/9, p.42
Cost reduction: The attack . . . even great plans can fail, (Part IV), 11/23, p.40
Cost reduction: The strategy . . . remember the fundamentals! (Part III), 11/16, p.37

N

National Lead Co.:
National Lead bets on magnesium, 7/13, p.19

National Tool & Die Corp.:
You don't have to be big to succeed, 10/19, p.49

P

Penn Central Transportation Co.:
Help promised for rail freight customers, 8/24, p.12
Metroliner to test passenger lures, 9/7, p.22
Penn Central symptom of widespread disease, 7/6, p.11

Predicasts Inc. Ten-Year Forecasts:
Air conditioners, 8/10, p.60
Audio equipment, 11/30, p.66
Batteries, Automotive, 8/3, p.52
Beer, 12/14, p.56
Cigarettes, 7/13, p.56
Coal, Bituminous, 9/28, p.56
Computer systems, 7/20, p.56
Construction paper and board, 7/6, p.64
Copper, Refined, 8/17, p.52
Dishwashers, 8/24, p.54
Electric power (utilities), 9/21, p.60
Engine analyzers, 10/26, p.56
Footwear, Non-rubber, 11/16, p.58
Furniture, 7/27, p.54
Mattresses and boxsprings, 9/14, p.60
Metal cans (tin plate), 10/5, p.56
Newsprint, 11/9, p.56
Oscilloscopes, 8/31, p.58
Packaging materials, 10/19, p.78
Plastic pipe, 11/2, p.54
Plastics, Reinforced, 10/12, p.56
Radios, 12/28, p.48
Rubber, 12/21, p.52
Sporting goods, 11/23, p.56
Trucks and buses, 9/7, p.56
Wood pulp, 12/7, p.64

Q

Quantum Science Corp.:
'Must have guidelines to overcome inflation,' 7/13, p.58

R

Raven Industries Inc.:
Move it with a skyhook, 12/7, p.33

Rectrans Inc.:
Car concepts invade motor homes, 11/23, p.63
Knudsen back in automotive industry, 11/2, p.58

Reliance Steel & Aluminum Co.:
Franchises may solve costly small orders, 8/24, p.22

Rolamite Inc.:
'Mousetrap' that's better isn't enough; many resist change, 10/19, p.32

Royal Crown Cola Co.:
Bottler trades cola for litter, 7/20, p.20

S

Sperry Rand Corp.:
Computer emphasizes internal efficiency, 11/23, p.16

T

Texas Instruments Inc.:
Component maker sleeps with systems producers, 9/7, p.35
Computer attacks personnel turnover, 11/2, p.46

Textron Inc.:
Old World workers ease skill shortage (at Waterbury, Conn.), 7/13, p.32

3M Company:
Research being done on trimsylate acid, 12/28, p.18

TRW Inc.:
Remarriage of the century—man and technology, 8/31, p.43

U

U. S. Steel Corp.:
'Bedroom factory' makes Florida hotels, 12/14, p.15
Capital fund problem faces steelmakers, 8/24, p.56
Continuous steel via direct reduction in this decade? 8/24, p.15
Fairless Works gets electrics, caster, 7/20, p.16

V

Volkswagen of America:
'Most cars will be smaller,' 10/5, p.61
Volkswagen plans more U. S. purchasing, 8/31, p.62
Volkswagen to analyze the behavior of gasoline within the fuel system, 9/7, p.20

W

Western Electric Co.:
Moving to another city? Watch for political pressure, 11/23, p.22

Westinghouse Electric Corp.:
Corporate security is more than a guard at the gate, 10/12, p.22
Sub fits tender like hand in glove, 8/31, p.15
Tell employees about profits (job security chart), 10/12, p.28

Weyerhaeuser Co.:
Lumber producer to wed wood, plastic, 9/21, p.24
Stability in store for wood products, 10/12, p.55

Wheelabrator Corp.:
Blossoming of pollution control market tied to emission codes, 8/17, p.14

Whirlpool Corp.:
Housewives' dream: changeable kitchen, 8/17, p.22

X

Xerox Corp.:
Tribus leaves Commerce for Xerox, 12/14, p.59

Z

Zale Corp.:
Taming the money-eating monster: Inventory, 11/30, p.53